

**GARANTİ EMEKLİLİK VE HAYAT
ANONİM ŞİRKETİ**

FINANCIAL STATEMENTS FOR
THE YEAR ENDED
31 DECEMBER 2015

*Convenience Translation of Independent Auditor's Report
Originally Issued in Turkish*

**(CONVENIENCE TRANSLATION OF
INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH)**

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Garanti Emeklilik ve Hayat A.Ş.

Report on Financial Statements

We have audited the accompanying financial statements of Garanti Emeklilik ve Hayat Anonim Şirketi ("the Company") which comprise the balance sheet as at 31 December 2015, and statement of income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Company's Management is responsible for the preparation and fair presentation of the financial statements in accordance with the applicable accounting principles and standards issued based on insurance laws and regulations. This responsibility includes; designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with standards on auditing issued based on insurance laws and regulations and Independent Auditing Standards which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements..

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Garanti Emeklilik ve Hayat Anonim Şirketi as at 31 December 2015, and of its financial performance and its cash flows for the year then ended in accordance with the applicable accounting principles and standards issued (Note 2), based on insurance laws and regulations.

Report on Other Legal and Regulatory Requirements

In accordance with paragraph four of the Article 402 of TCC, the Board of Directors provided us all the required information and documentation with respect to our audit.

In accordance with paragraph four of the Article 402 of the Turkish Commercial Code No. 6102 ("TCC"), nothing has come to our attention that may cause us to believe that the Company's set of accounts and financial statements prepared for the period 1 January-31 December 2015 does not comply with TCC and the provisions of the Company's articles of association in relation to financial reporting.

Additional paragraph for the English translation:

The effect of the differences between the accounting principles summarized in Note 2 and the accounting principles generally accepted in countries in which the accompanying financial statements are to be distributed and International Financial Reporting Standards (IFRS) have not been quantified and reflected in the accompanying financial statements. The accounting principles used in the preparation of the accompanying financial statements differ materially from IFRS. Accordingly, the accompanying financial statements are not intended to present the Company's financial position and results of its operations in accordance with accounting principles generally accepted in such countries of users of the financial statements and IFRS.

DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş.
Member of **DELOITTE TOUCHE TOHMATSU LIMITED**



Şule Firuzment Bekçe
Partner

İstanbul, 29 January 2016

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

**THE FINANCIAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2015**

We assure you that our financial report and the related disclosures and notes prepared in accordance with the requirements set out by Republic of Turkey Prime Ministry Undersecretariat of the Treasury are in compliance with the provisions of the Decree on "Financial Reporting of Insurance and Reinsurance Companies and Pension Funds" and our Company's accounting records.

İstanbul, 29 January 2016



~~Didem SAYIM~~

Actuary



~~Salih İLERİ~~

Financial Affairs
Unit Manager



~~Alim KARAMAN~~

Executive Vice President



~~Cemal ÖZARAN~~

Member of the Board of
Directors, General Manager

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

BALANCE SHEET AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| ASSETS | | | |
|---|----------|--|--|
| I- Current Assets | Note | Audited Current Period 31 December 2015 | Audited Prior Period 31 December 2014 |
| A- Cash and Cash Equivalents | 14 | 1.304.306.348 | 1.010.804.992 |
| 1- Cash | 14 | - | - |
| 2- Cheques Received | | - | - |
| 3- Banks | 14 | 1.205.995.538 | 929.250.473 |
| 4- Cheques Given and Payment Orders (-) | | - | - |
| 5- Bank Guaranteed Credit Card Receivables (Less than 3 months) | 14, 45 | 97.036.050 | 79.860.132 |
| 6- Other Cash and Cash Equivalents | 14, 45 | 1.274.760 | 1.694.387 |
| B- Financial Assets and Investments with Risks on Policy Holders | 11 | 33.825.954 | 106.353.740 |
| 1- Financial Assets Available for Sale | 11 | 14.536.075 | 59.338.704 |
| 2- Financial Assets Held to Maturity | | - | - |
| 3- Financial Assets Held for Trading | 11 | - | 27.671.218 |
| 4- Loans | | - | - |
| 5- Provision for Loans (-) | | - | - |
| 6- Investments with Risks on Policy Holders | 11 | 19.289.879 | 19.343.818 |
| 7- Equity Shares | | - | - |
| 8- Diminution in Value of Financial Assets (-) | | - | - |
| C- Receivables from Main Operations | 12 | 7.659.466.225 | 6.172.161.959 |
| 1- Receivables from Insurance Operations | 12 | 58.038.840 | 58.554.373 |
| 2- Provision for Receivables from Insurance Operations (-) | 12 | (80.580) | (43.059) |
| 3- Receivables from Reinsurance Operations | | - | - |
| 4- Provision for Receivables from Reinsurance Operations (-) | | - | - |
| 5- Cash Deposited for Insurance & Reinsurance Companies | | - | - |
| 6- Loans to Policyholders | 2, 8, 12 | 100.343 | 72.358 |
| 7- Provision for Loans to Policyholders (-) | | - | - |
| 8- Receivables from Private Pension Operations | 12, 18 | 7.601.407.622 | 6.113.578.287 |
| 9- Doubtful Receivables from Main Operations | | - | - |
| 10- Provisions for Doubtful Receivables from Main Operations (-) | | - | - |
| D- Due from Related Parties | | | |
| 1- Due from Shareholders | | - | - |
| 2- Due from Affiliates | | - | - |
| 3- Due from Subsidiaries | | - | - |
| 4- Due from Joint Ventures | | - | - |
| 5- Due from Personnel | | - | - |
| 6- Due from Other Related Parties | | - | - |
| 7- Discount on Receivables Due from Related Parties (-) | | - | - |
| 8- Doubtful Receivables Due from Related Parties | | - | - |
| 9- Provisions for Doubtful Receivables Due from Related Parties (-) | | - | - |
| E- Other Receivables | 12 | 24.971 | 12.969 |
| 1- Lease Receivables | | - | - |
| 2- Unearned Lease Interest Income (-) | | - | - |
| 3- Deposits and Guarantees Given | | - | - |
| 4- Other Receivables | 12 | 24.971 | 12.969 |
| 5- Discount on Other Receivables (-) | | - | - |
| 6- Other Doubtful Receivables | | - | - |
| 7- Provisions for Other Doubtful Receivables (-) | | - | - |
| F- Prepaid Expenses and Income Accruals | | | |
| 1- Deferred Acquisition Costs | 17 | 36.423.647 | 40.173.724 |
| 2- Accrued Interest and Rent Income | | 35.545.876 | 39.288.829 |
| 3- Income Accruals | | - | - |
| 4- Other Prepaid Expenses | 19 | 877.771 | 884.895 |
| G- Other Current Assets | | | |
| 1- Inventories | | 21.271 | 13.576 |
| 2- Prepaid Taxes and Funds | | - | - |
| 3- Deferred Tax Assets | | - | - |
| 4- Business Advances | | 4.250 | 4.250 |
| 5- Advances Given to Personnel | | 17.021 | 9.326 |
| 6- Stock Count Differences | | - | - |
| 7- Other Current Assets | | - | - |
| 8- Provision for Other Current Assets (-) | | - | - |
| I- Total Current Assets | | 9.034.068.416 | 7.329.520.960 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

BALANCE SHEET AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| II- Non Current Assets | Note | Audited Current Period 31 December 2015 | Audited Prior Period 31 December 2014 |
|--|------|--|--|
| A- Receivables from Main Operations | | | |
| 1- Receivables from Insurance Operations | | - | - |
| 2- Provision for Receivables from Insurance Operations | | - | - |
| 3- Receivables from Reinsurance Operations | | - | - |
| 4- Provision for Receivables from Reinsurance Operations | | - | - |
| 5- Cash Deposited for Insurance & Reinsurance Companies | | - | - |
| 6- Loans to Policyholders | | - | - |
| 7- Provision for Loans to Policyholders (-) | | - | - |
| 8- Receivables from Private Pension Operations | | - | - |
| 9- Doubtful Receivables from Main Operations | | - | - |
| 10- Provision for Doubtful Receivables from Main Operations | | - | - |
| B- Due from Related Parties | | | |
| 1- Due from Shareholders | | - | - |
| 2- Due from Affiliates | | - | - |
| 3- Due from Subsidiaries | | - | - |
| 4- Due from Joint Ventures | | - | - |
| 5- Due from Personnel | | - | - |
| 6- Due from Other Related Parties | | - | - |
| 7- Discount on Receivables Due from Related Parties | | - | - |
| 8- Doubtful Receivables Due from Related Parties | | - | - |
| 9- Provisions for Doubtful Receivables Due from Related Parties | | - | - |
| C- Other Receivables | | 4.169 | 4.169 |
| 1- Leasing Receivables | | - | - |
| 2- Unearned Leasing Interest Income | | - | - |
| 3- Guarantees Given | 12 | 4.169 | 4.169 |
| 4- Other Receivables | | - | - |
| 5- Discount on Other Receivables | | - | - |
| 6- Other Doubtful Receivables | | - | - |
| 7- Provisions for Other Doubtful Receivables (-) | | - | - |
| D- Financial Assets | | | |
| 1- Investments In Associates | | - | - |
| 2- Affiliates | | - | - |
| 3- Capital Commitments to Affiliates (-) | | - | - |
| 4- Subsidiaries | | - | - |
| 5- Capital Commitments to Subsidiaries (-) | | - | - |
| 6- Joint Ventures | | - | - |
| 7- Capital Commitments to Joint Ventures (-) | | - | - |
| 8- Financial Assets and Investments with Risks on Policy Holders | | - | - |
| 9- Other Financial Assets | | - | - |
| 10- Diminution in Value of Financial Assets (-) | | - | - |
| E- Tangible Assets | 6 | 6.197.122 | 5.561.628 |
| 1- Investment Properties | | - | - |
| 2- Diminution in Value for Investment Properties (-) | | - | - |
| 3- Owner Occupied Properties | | - | - |
| 4- Machinery and Equipment | | - | - |
| 5- Furnitures and Fixtures | 6 | 13.898.302 | 12.713.746 |
| 6- Vehicles | | - | - |
| 7- Other Tangible Assets (Including Leasehold Improvements) | 6 | 2.388.270 | 2.136.319 |
| 8- Leased Tangible Assets | 6 | 168.464 | 168.464 |
| 9- Accumulated Depreciation (-) | 6 | (10.257.914) | (9.456.901) |
| 10- Advances Paid for Tangible Assets (Including Construction In Progress) | | - | - |
| F- Intangible Assets | 8 | 28.538.306 | 24.558.126 |
| 1- Rights | 8 | 334.371 | 334.371 |
| 2- Goodwill | | - | - |
| 3- Establishment Costs | | - | - |
| 4- Research and Development Expenses | | - | - |
| 5- Other Intangible Assets | 8 | 99.932.210 | 79.892.602 |
| 6- Accumulated Amortization (-) | 8 | (71.728.275) | (55.668.847) |
| 7- Advances Regarding Intangible Assets | | - | - |
| G- Prepaid Expenses and Income Accruals | | | |
| 1- Deferred Acquisition Costs | | - | - |
| 2- Income Accruals | | - | - |
| 3- Other Prepaid Expenses | | - | - |
| H- Other Non-current Assets | 21 | 6.315.450 | 4.877.547 |
| 1- Effective Foreign Currency Accounts | | - | - |
| 2- Foreign Currency Accounts | | - | - |
| 3- Inventories | | - | - |
| 4- Prepaid Taxes and Funds | | - | - |
| 5- Deferred Tax Assets | 21 | 6.315.450 | 4.877.547 |
| 6- Other Non-current Assets | | - | - |
| 7- Other Non-current Assets Amortization | | - | - |
| 8- Provision for Other Non-current Assets | | - | - |
| II- Total Non-current Assets | | 41.055.047 | 35.001.470 |
| TOTAL ASSETS | | 9.075.123.463 | 7.364.522.430 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

BALANCE SHEET AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| LIABILITIES | | | |
|---|--------|--|--|
| III-Short Term Liabilities | Note | Audited Current Period 31 December 2015 | Audited Prior Period 31 December 2014 |
| A- Borrowings | | | |
| 1- Borrowings from Financial Institutions | | - | - |
| 2- Finance Lease Payables | | - | - |
| 3- Deferred Finance Lease Borrowing Costs | | - | - |
| 4- Current Portion of Long Term Borrowings | | - | - |
| 5- Principal, Installments and Interests on Issued Bills (Bonds) | | - | - |
| 6- Other Issued Financial Assets | | - | - |
| 7- Value Differences on Issued Financial Assets (-) | | - | - |
| 8- Other Financial Borrowings (Liabilities) | | - | - |
| B- Payables from Main Operations | 19 | 7.703.557.491 | 6.199.159.980 |
| 1- Payables Due To Insurance Operations | 19 | 24.722.715 | 25.756.348 |
| 2- Payables Due To Reinsurance Operations | | - | - |
| 3- Cash Deposited by Insurance & Reinsurance Companies | | - | - |
| 4- Payables Due To Private Pension Operations | 18, 19 | 7.678.834.776 | 6.173.403.632 |
| 5- Payables from Other Operations | | - | - |
| 6- Discount on Other Payables from Main Operations, Notes Payable (-) | | - | - |
| C- Due to Related Parties | | 7.631.239 | 10.254.752 |
| 1- Due to Shareholders | 45 | 263.259 | 115.370 |
| 2- Due to Affiliates | | - | - |
| 3- Due to Subsidiaries | | - | - |
| 4- Due to Joint Ventures | | - | - |
| 5- Due to Personnel | | 16.918 | 42.814 |
| 6- Due to Other Related Parties | 45 | 7.351.062 | 10.096.568 |
| D- Other Payables | 19, 47 | 2.522.785 | 2.303.936 |
| 1- Guarantees and Deposits Received | | - | - |
| 2- Payables to Social Security Institution | | - | - |
| 3- Other Payables | 19, 47 | 2.522.785 | 2.303.936 |
| 4- Discount on Other Payables (-) | | - | - |
| E- Insurance Technical Reserves | 17 | 117.031.855 | 137.527.260 |
| 1- Unearned Premiums Reserve - Net | 17 | 89.118.304 | 100.010.958 |
| 2- Unexpired Risk Reserves - Net | | - | - |
| 3- Life Mathematical Reserves - Net | 17 | 2.143.923 | 4.392.865 |
| 4- Outstanding Claims Reserve - Net | 17 | 25.769.628 | 33.123.437 |
| 5- Provision for Bonus and Discounts - Net | | - | - |
| 6- Other Technical Reserves - Net | | - | - |
| F- Taxes and Other Liabilities and Provisions | 19 | 11.614.646 | 10.158.134 |
| 1- Taxes and Dues Payable | | 5.260.002 | 3.708.135 |
| 2- Social Security Premiums Payable | | 1.067.969 | 967.489 |
| 3- Overdue, Deferred or By Installment Taxes and Other Liabilities | | - | - |
| 4- Other Taxes and Liabilities | | - | - |
| 5- Corporate Tax Liability Provision on Period Profit | 19 | 49.674.970 | 44.776.645 |
| 6- Prepaid Taxes and Other Liabilities on Period Profit (-) | 19 | (44.388.295) | (39.294.135) |
| 7- Provisions for Other Taxes and Liabilities | | - | - |
| G- Provisions for Other Risks | 23 | 1.307.478 | 1.112.741 |
| 1- Provision for Employment Termination Benefits | | - | - |
| 2- Pension Fund Deficit Provision | | - | - |
| 3- Provisions for Costs | 23 | 1.307.478 | 1.112.741 |
| H- Deferred Income and Expense Accruals | 19 | 11.105.692 | 10.172.963 |
| 1- Deferred Commission Income | 10, 19 | 6.257.829 | 5.231.481 |
| 2- Expense Accruals | 19 | 4.847.863 | 4.941.482 |
| 3- Other Deferred Income and Expense Accruals | | - | - |
| I- Other Short Term Liabilities | | - | - |
| 1- Deferred Tax Liability | | - | - |
| 2- Inventory Count Differences | | - | - |
| 3- Other Short Term Liabilities | | - | - |
| III- Total Current Liabilities | | 7.854.771.186 | 6.370.689.766 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

BALANCE SHEET AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| IV- Long Term Liabilities | Note | Audited Current Period 31 December 2015 | Audited Prior Period 31 December 2014 |
|--|------|--|--|
| A- Borrowings | | | |
| 1- Borrowings from Financial Institutions | | - | - |
| 2- Finance Lease Payables | | - | - |
| 3- Deferred Finance Lease Borrowing Costs | | - | - |
| 4- Bonds Issued | | - | - |
| 5- Other Issued Financial Assets | | - | - |
| 6- Value Differences on Issued Financial Assets (-) | | - | - |
| 7- Other Financial Borrowings (Liabilities) | | - | - |
| B- Payables from Main Operations | | | |
| 1- Payables Due To Insurance Operations | | - | - |
| 2- Payables Due To Reinsurance Operations | | - | - |
| 3- Cash Deposited by Insurance & Reinsurance Companies | | - | - |
| 4- Payables Due To Private Pension Operations | | - | - |
| 5- Payables from Other Operations | | - | - |
| 6- Discount on Other Payables from Main Operations | | - | - |
| C- Due to Related Parties | | | |
| 1- Due to Shareholders | | - | - |
| 2- Due to Affiliates | | - | - |
| 3- Due to Subsidiaries | | - | - |
| 4- Due to Joint Ventures | | - | - |
| 5- Due to Personnel | | - | - |
| 6- Due to Other Related Parties | | - | - |
| D- Other Payables | | | |
| 1- Guarantees and Deposits Received | | - | - |
| 2- Payables to Social Security Institution | | - | - |
| 3- Other Payables | | - | - |
| 4- Discount on Other Payables | | - | - |
| E- Insurance Technical Reserves | | | |
| 1- Unearned Premiums Reserve - Net | 17 | 145.991.402 | 111.090.852 |
| 2- Unexpired Risk Reserves - Net | | - | - |
| 3- Life Mathematical Reserves - Net | 17 | 134.301.338 | 101.665.227 |
| 4- Outstanding Claims Reserve - Net | | - | - |
| 5- Provision for Bonus and Discounts - Net | | - | - |
| 7- Other Technical Reserves - Net | 17 | 11.690.064 | 9.425.625 |
| F- Other Liabilities and Provisions | | | |
| 1- Other Liabilities | 23 | 1.718.810 | 1.694.740 |
| 2- Overdue, Deferred or By Installment Other Liabilities | | - | - |
| 3- Other Liabilities and Expense Accruals | 23 | 1.718.810 | 1.694.740 |
| G- Provisions for Other Risks | | | |
| 1- Provision for Employment Termination Benefits | 23 | 4.756.978 | 4.468.626 |
| 2- Provisions for Pension Fund Deficits | | - | - |
| H- Deferred Income and Expense Accruals | | | |
| 1- Deferred Commission Income | | - | - |
| 2- Expense Accruals | | - | - |
| 3- Other Deferred Income and Expense Accruals | | - | - |
| I- Other Long Term Liabilities | | | |
| 1- Deferred Tax Liability | | - | - |
| 2- Other Long Term Liabilities | | - | - |
| IV- Total Non Current Liabilities | | 152.467.190 | 117.254.218 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ**BALANCE SHEET AS OF 31 DECEMBER 2015**

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| SHAREHOLDERS' EQUITY | | | |
|---|-------------|--|--|
| V- Shareholders' Equity | Note | Audited Current Period 31 December 2015 | Audited Prior Period 31 December 2014 |
| A- Paid in Capital | | 53.084.445 | 53.084.445 |
| 1- (Nominal) Capital | 2,13, 15 | 50.000.000 | 50.000.000 |
| 2- Unpaid Capital (-) | | - | - |
| 3- Positive Inflation Adjustment on Capital | | 3.084.445 | 3.084.445 |
| 4- Negative Inflation Adjustment on Capital (-) | | - | - |
| 5- Capital to Be Registered | | - | - |
| B- Capital Reserves | | | |
| 1- Equity Share Premiums | | - | - |
| 2- Cancellation Profits of Equity Shares | | - | - |
| 3- Profit on Sale to be Transferred to Capital | | - | - |
| 4- Translation Reserves | | - | - |
| 5- Other Capital Reserves | | - | - |
| C- Profit Reserves | | 823.892.865 | 653.577.589 |
| 1- Legal Reserves | 15 | 10.000.000 | 10.000.000 |
| 2- Statutory Reserves | | - | - |
| 3- Extraordinary Reserves | 15 | 813.506.749 | 643.590.337 |
| 4- Special Funds (Reserves) | | - | - |
| 5- Valuation of Financial Assets | 11, 15 | 430.510 | 383.604 |
| 6- Other Profit Reserves | | (44.394) | (396.352) |
| D- Previous Years' Profits | | | |
| 1- Previous Years' Profits | | - | - |
| E- Previous Years' Losses (-) | | | |
| 1- Previous Years' Losses | | - | - |
| F- Net Profit of the Period | | 190.907.777 | 169.916.412 |
| 1- Net Profit of the Period | | 190.907.777 | 169.916.412 |
| 2- Net Loss of the Period | | - | - |
| 3- Nondistributed Net Profit of the Period | | - | - |
| Total Shareholders' Equity | | 1.067.885.087 | 876.578.446 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 9.075.123.463 | 7.364.522.430 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| I-TECHNICAL PART | Note | Audited Current Period (01/01/2015 - 31/12/2015) | Audited Prior Period (01/01/2014 - 31/12/2014) |
|--|--------|---|---|
| A- Non-Life Technical Income | | 5.833 | 2.621 |
| 1- Earned Premiums (Net of Reinsurer Share) | 17 | 5.833 | 2.621 |
| 1.1 - Premiums (Net of Reinsurer Share) | 17 | 2.597 | 6.911 |
| 1.1.1 - Gross Premiums | 17 | 2.597 | 6.979 |
| 1.1.2 - Ceded Premiums to Reinsurers | | - | (68) |
| 1.1.3- Premiums Transferred to SSI(-) | | - | - |
| 1.2- Change in Unearned Premiums Reserve (Net of Reinsurers Shares and Reserves Carried Forward) | 17 | 3.236 | (4.290) |
| 1.2.1 - Unearned Premiums Reserve | 17 | 3.236 | (4.290) |
| 1.2.2 - Reinsurance Share of Unearned Premiums Reserve | 10, 17 | - | - |
| 1.2.3- SSI Share of Gross Unearned Premiums Reserve (Net of Reserves Carried Forward)(+/-) | | - | - |
| 1.3- Changes in Unexpired Risks Reserve (Net of Reinsurer Share and Reserves Carried Forward) | | - | - |
| 1.3.1 - Unexpired Risks Reserve | | - | - |
| 1.3.2 - Reinsurance Share of Unexpired Risks Reserve | | - | - |
| 2- Investment Income Transferred from Non-Technical Part | | - | - |
| 3- Other Technical Income (Net of Reinsurer Share) | | - | - |
| 3.1 - Gross Other Technical Income | | - | - |
| 3.2 - Reinsurance Share of Other Technical Income | | - | - |
| 4. Accrued Subrogation and Sovtage Income (+) | | - | - |
| B- Non-Life Technical Expense (-) | | (8.408) | (15.067) |
| 1- Total Claims (Net of Reinsurer Share) | | - | - |
| 1.1- Claims Paid (Net of Reinsurer Share) | | - | - |
| 1.1.1 - Gross Claims Paid | | - | - |
| 1.1.2 - Reinsurance Share of Claims Paid | | - | - |
| 1.2- Changes in Outstanding Claims Reserve (Net of Reinsurer Share and Reserves Carried Forward) | | - | - |
| 1.2.1 - Outstanding Claims Reserve | | - | - |
| 1.2.2 - Reinsurance Share of Outstanding Claims Reserve | | - | - |
| 2- Changes in Bonus and Discount Reserve (Net of Reinsurer Share and Reserves Carried Forward) | | - | - |
| 2.1 - Bonus and Discount Reserve | | - | - |
| 2.2 - Reinsurance Share of Bonus and Discount Reserve | | - | - |
| 3- Changes in Other Technical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | - | - |
| 4- Operating Expenses (-) | 32 | (8.408) | (15.067) |
| 5- Changes in Mathematical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | - | - |
| 5.1- Mathematical Reserves | | - | - |
| 5.2- Reinsurance Share in Mathematical Reserves (+) | | - | - |
| 6- Other Technical Expenses (-) | | - | - |
| 6.1- Gross Other Technical Expenses(-) | | - | - |
| 6.2- Reinsurance Share in Gross Other Technical Expenses (+) | | - | - |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| I-TECHNICAL PART | Note | Audited Current Period (01/01/2015 - 31/12/2015) | Audited Prior Period (01/01/2014 - 31/12/2014) |
|--|-----------|---|---|
| C- Non Life Technical Net Profit (A-B) | | (2.575) | (12.446) |
| D- Life Technical Income | | 317.482.732 | 292.924.072 |
| 1- Earned Premiums (Net of Reinsurer Share) | 17 | 295.231.686 | 278.954.537 |
| 1.1 - Premiums (Net of Reinsurer Share) | 17 | 284.342.268 | 269.904.992 |
| 1.1.1 - Gross Premiums (+) | 17 | 328.796.583 | 318.757.789 |
| 1.1.2 - Ceded Premiums to Reinsurers (-) | 10, 17 | (44.454.315) | (48.852.797) |
| 1.2- Change in Unearned Premiums Reserve (Net of Reinsurers Shares and Reserves Carried Forward) (+/-) | 17 | 10.889.418 | 9.049.545 |
| 1.2.1 - Unearned Premiums Reserve (-) | 17 | 11.827.372 | 5.271.734 |
| 1.2.2 - Reinsurance Share of Unearned Premiums Reserve (+) | 10, 17 | (937.954) | 3.777.811 |
| 1.3- Changes in Unexpired Risks Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | - | - |
| 1.3.1 - Unexpired Risks Reserve (-) | | - | - |
| 1.3.2 - Reinsurance Share of Unexpired Risks Reserve (+) | | - | - |
| 2- Life Branch Investment Income | | 22.107.651 | 13.895.662 |
| 3- Accrued (Unrealized) Income from Investments | | - | - |
| 4- Other Technical Income (Net of Reinsurer Share) | | 143.395 | 73.873 |
| 4.1- Gross Other Technical Income (+/-) | | 143.395 | 73.873 |
| 4.2- Reinsurance Share in Gross Other Technical Income (+) | | - | - |
| 5- Accrued Subrogation Income (+) | | - | - |
| E- Life Technical Expense | | (187.052.787) | (165.510.777) |
| 1- Total Claims (Net of Reinsurer Share) | 17 | (46.897.687) | (39.055.558) |
| 1.1- Claims Paid (Net of Reinsurer Share) | 17 | (54.251.496) | (52.835.451) |
| 1.1.1- Gross Claims Paid (-) | 17 | (77.662.871) | (80.428.009) |
| 1.1.2- Reinsurance Share of Claims Paid (+) | 10, 17 | 23.411.375 | 27.592.558 |
| 1.2- Changes in Outstanding Claims Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | 17 | 7.353.809 | 13.779.893 |
| 1.2.1- Outstanding Claims Reserve (-) | 17 | 9.334.407 | 16.083.760 |
| 1.2.2- Reinsurance Share of Outstanding Claims Reserve (+) | 10, 17 | (1.980.598) | (2.303.867) |
| 2- Changes in Bonus and Discount Reserve (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | - | - |
| 2.1- Bonus and Discount Reserve (-) | | - | - |
| 2.2- Reinsurance Share of Bonus and Discount Reserve (+) | | - | - |
| 3- Changes in Life Mathematical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | (30.727.329) | (21.292.054) |
| 3.1- Life Mathematical Reserves | | (30.727.329) | (21.292.054) |
| 3.1.1- Actuarial Mathematical Reserve (+/-) | | (30.727.329) | (21.292.054) |
| 3.1.2- Profit share reserve (Technical Reserves for Investments with Risks on Policyholders) | | - | - |
| 3.2- Reinsurance Share of Life Mathematical Reserves | | - | - |
| 4- Changes in Technical Reserves (Net of Reinsurer Share and Reserves Carried Forward) (+/-) | | (2.264.439) | (2.077.123) |
| 5- Operating Expenses | 32 | (100.598.473) | (100.125.333) |
| 6- Investment Expenses | | - | - |
| 7- Unrealized Losses from Investments (-) | | - | - |
| 8- Investment Income Transferred to Non Technical Divisions (-) | | (6.564.859) | (2.960.709) |
| F- Life Technical Profit/ (Loss) (D - E) | | 130.429.945 | 127.413.295 |
| G- Private Retirement Technical Income | 25 | 172.812.136 | 137.922.170 |
| 1- Fund Management Fee | | 108.323.237 | 82.826.415 |
| 2- Management Fee Deduction | | 19.865.917 | 16.839.533 |
| 3- Entrance Fee Income | | 36.683.515 | 31.725.193 |
| 4- Management Fee In Case of Temporary Suspension | | 7.929.273 | 6.521.513 |
| 5- Withholding Tax | | - | - |
| 6- Increase in Market Value of Capital Commitment Advances | | - | - |
| 7- Other Technical Income | | 10.194 | 9.516 |
| H- Private Retirement Technical Expenses | | (140.202.171) | (116.993.062) |
| 1- Fund Management Expenses (-) | | (19.725.020) | (18.999.471) |
| 2- Decrease in Market Value of Capital Commitment Advances (-) | | - | - |
| 3- Operating Expenses (-) | 32 | (109.727.984) | (89.441.486) |
| 4- Other Technical Expenses (-) | | (10.749.167) | (8.552.105) |
| I- Private Retirement Technical Profit/(Loss) (G - H) | | 32.609.965 | 20.929.108 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| II-NON-TECHNICAL | Note | Audited Current Period (01/01/2015 - 31/12/2015) | Audited Prior Period (01/01/2014 - 31/12/2014) |
|--|--------|---|---|
| C- Non Life Technical Net Profit (A-B) | | (2.575) | (12.446) |
| F- Life Technical Profit/ (Loss) (D – E) | | 130.429.945 | 127.413.295 |
| I- Private Pension Technical Profit/(Loss) (G – H) | | 32.609.965 | 20.929.108 |
| J- General Technical Net Profit (C+F+I) | | 163.037.335 | 148.329.957 |
| K- Investment Income | | 124.215.081 | 84.951.641 |
| 1- Income from Financial Investments | | 86.682.808 | 58.461.247 |
| 2- Income from Sale of Financial Investments | | 427.319 | 1.083.370 |
| 3- Valuation of Financial Investments | | 16.853.065 | 20.672.622 |
| 4- Foreign Exchange Gains | | 13.687.030 | 1.773.693 |
| 5- Dividend Income from Participations | | - | - |
| 6- Income from Affiliated Companies | | - | - |
| 7- Income Received from Land and Building | | - | - |
| 8- Income from Derivatives | | - | - |
| 9- Other Investments | | - | - |
| 10- Investment Income transferred from Life Technical Part | | 6.564.859 | 2.960.709 |
| L- Investment Expenses (-) | | (41.637.448) | (18.699.647) |
| 1- Investment Management Expenses (Including Interest) | 32 | (39.935) | (123.684) |
| 2- Valuation Allowance of Investments | | - | (125.767) |
| 3- Losses On Sales of Investments | | (4.665.669) | (2.600.235) |
| 4- Investment Income Transferred to Life Technical Part | | - | - |
| 5- Losses from Derivatives | | - | - |
| 6- Foreign Exchange Losses | | (12.681.411) | (1.580.141) |
| 7- Depreciation and Amortization Expenses | 6, 8 | (18.272.752) | (14.236.192) |
| 8- Other Investment Expenses | 32 | (5.977.681) | (33.628) |
| M- Other Income and Expenses (+/-) | | (5.032.221) | (10.162) |
| 1- Provisions Account | 47 | (3.383.100) | (2.222.572) |
| 2- Discount Account | | (2.242.682) | 572,93 |
| 3- Specialty Insurances Account | | - | - |
| 4- Inflation Adjustment Account | | - | - |
| 5- Deferred Tax Asset Accounts | 21, 35 | 1.537.620 | 1.965.847 |
| 6- Deferred Tax Liability Accounts | | - | - |
| 7- Other Income and Revenues | | 523.121 | 657.102 |
| 8- Other Expense and Losses | 47 | (1.467.180) | (983.469) |
| 9- Prior Period Income | | - | - |
| 10- Prior Period Losses | | - | - |
| N- Net Profit / (Loss) | | 190.907.777 | 169.916.412 |
| 1- Profit /(Loss) Before Tax | | 240.582.747 | 214.571.789 |
| 2- Corporate Tax Charge (-) | 35 | (49.674.970) | (44.655.377) |
| 3- Net Profit/(Loss) for the Period | | 190.907.777 | 169.916.412 |
| 4- Inflation Adjustment Account | | - | - |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİK VE HAYAT ANONİM ŞİRKETİ

CHANGE IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| GARANTİ EMEKLİK VE HAYAT ANONİM ŞİRKETİ | | | | | | | | | | | | |
|---|------|------------|-----------------|-------------------------------|--|----------------------|----------------|--------------------|--------------------------------------|----------------------------------|----------------------------------|-------------|
| CHANGE IN SHAREHOLDERS' EQUITY | | | | | | | | | | | | |
| TL | | | | | | | | | | | | |
| Audited | Note | Capital | Treasury Shares | Valuation of Financial Assets | Inflation Adjustment on Shareholders' Equity | Translation Reserves | Legal Reserves | Statutory Reserves | Other Reserves and Retained Earnings | Net Profit (Loss) for the Period | Previous Years' Profits / Losses | Total |
| PRIOR PERIOD | | | | | | | | | | | | |
| I - Closing Balance of Prior Period (01/01/2014) | 15 | 50.000.000 | - | 213.975 | 3.084.445 | - | 10.000.000 | - | 505.609.640 | 137.980.697 | - | 706.888.757 |
| A- Capital increase | | - | - | - | - | - | - | - | - | - | - | - |
| B- Change in treasury shares | | - | - | - | - | - | - | - | - | - | - | - |
| C- Income / (expense) recognized directly in the equity | | - | - | - | - | - | - | - | (396.352) | - | - | (396.352) |
| D- Value increase/(decrease) in financial | | - | - | 169.629 | - | - | - | - | - | - | - | 169.629 |
| E- Translation reserves | | - | - | - | - | - | - | - | - | - | - | - |
| F- Other income / (expenses) | | - | - | - | - | - | - | - | - | - | - | - |
| G- Inflation adjustment differences | | - | - | - | - | - | - | - | - | - | - | - |
| H- Net profit for the period | | - | - | - | - | - | - | - | - | 169.916.412 | - | 169.916.412 |
| I- Dividends distributed | | - | - | - | - | - | - | - | - | - | - | - |
| J- Transfer | | - | - | - | - | - | - | - | 137.980.697 | (137.980.697) | - | - |
| II - Closing Balance at 31/12/2014 (I+ A+B+C+D+E+F+G+H+I+J) | | 50.000.000 | - | 383.604 | 3.084.445 | - | 10.000.000 | - | 643.193.985 | 169.916.412 | - | 876.578.446 |

| GARANTİ EMEKLİK VE HAYAT ANONİM ŞİRKETİ | | | | | | | | | | | | |
|---|------|------------|-----------------|-------------------------------|--|----------------------|----------------|--------------------|--------------------------------------|----------------------------------|----------------------------------|---------------|
| CHANGE IN SHAREHOLDERS' EQUITY | | | | | | | | | | | | |
| TL | | | | | | | | | | | | |
| Audited | Note | Capital | Treasury Shares | Valuation of Financial Assets | Inflation Adjustment on Shareholders' Equity | Translation Reserves | Legal Reserves | Statutory Reserves | Other Reserves and Retained Earnings | Net Profit (Loss) for the Period | Previous Years' Profits / Losses | Total |
| CURRENT PERIOD | | | | | | | | | | | | |
| I - Closing Balance of Prior Period (01/01/2015) | 15 | 50.000.000 | - | 383.604 | 3.084.445 | - | 10.000.000 | - | 643.193.985 | 169.916.412 | - | 876.578.446 |
| A- Capital increase | | - | - | - | - | - | - | - | - | - | - | - |
| B- Change in treasury shares | | - | - | - | - | - | - | - | - | - | - | - |
| C- Income / (expense) recognized directly in the equity | | - | - | - | - | - | - | - | 351.958 | - | - | 351.958 |
| D- Value increase/(decrease) in financial | | - | - | 46.906 | - | - | - | - | - | - | - | 46.906 |
| E- Translation reserves | | - | - | - | - | - | - | - | - | - | - | - |
| F- Other income / (expenses) | | - | - | - | - | - | - | - | - | - | - | - |
| G- Inflation adjustment differences | | - | - | - | - | - | - | - | - | - | - | - |
| H- Net profit for the period | | - | - | - | - | - | - | - | - | 190.907.777 | - | 190.907.777 |
| I- Dividends distributed | | - | - | - | - | - | - | - | - | - | - | - |
| J- Transfer | | - | - | - | - | - | - | - | 169.916.412 | (169.916.412) | - | - |
| II - Closing Balance at 31/12/2015 (I+ A+B+C+D+E+F+G+H+I+J) | | 50.000.000 | - | 430.510 | 3.084.445 | - | 10.000.000 | - | 813.462.355 | 190.907.777 | - | 1.067.885.087 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| | Note | Audited Current Period (01/01/2015- 31/12/2015) | Audited Prior Period (01/01/2014- 31/12/2014) |
|--|------|--|--|
| A. CASH FLOWS FROM THE OPERATING ACTIVITIES | | | |
| 1. Cash inflows from the insurance operations | | 320.253.040 | 359.141.256 |
| 2. Cash inflows from the reinsurance operations | | - | - |
| 3. Cash inflows from the private pension operations | | 484.802.249 | 455.439.196 |
| 4. Cash outflows due to the insurance operations (-) | | (171.169.324) | (208.981.801) |
| 5. Cash outflows due to the reinsurance operations (-) | | - | - |
| 6. Cash outflows due to the private pension operations (-) | | (435.834.472) | (420.268.623) |
| 7. Cash generated from the operating activities (A1+A2+A3-A4-A5-A6) | | 198.051.493 | 185.330.028 |
| 8. Interest payments | | - | - |
| 9. Income tax payments | | (49.870.805) | (44.432.019) |
| 10. Other cash inflows | | 7.565.344 | 23.960.862 |
| 11. Other cash outflows | | (14.476.999) | (16.449.851) |
| 12. Net cash generated from the operating activities | | 141.269.033 | 148.409.020 |
| B. CASH FLOWS FROM THE INVESTING ACTIVITIES | | | |
| 1. Sale of tangible assets | | - | 1.283 |
| 2. Purchase of tangible assets | 6 | (2.853.426) | (2.891.910) |
| 3. Acquisition of financial assets | | (50.300.562) | (70.118.213) |
| 4. Sale of financial assets | | 122.828.348 | 91.869.982 |
| 5. Interest received | | 105.028.599 | 62.745.274 |
| 6. Dividends received | | - | 37.436 |
| 7. Other cash inflows | | 15.570.887 | 19.140.223 |
| 8. Other cash outflows (-) | | (42.060.590) | (38.586.767) |
| 9. Net cash generated from the investing activities | | 148.213.256 | 62.197.308 |
| C. CASH FLOWS FROM THE FINANCING ACTIVITIES | | | |
| 1. Issue of equity shares | | - | - |
| 2. Cash inflows from borrowings | | - | - |
| 3. Payments of financial leases | | - | - |
| 4. Dividends paid | | - | - |
| 5. Other cash inflows | | - | - |
| 6. Other cash outflows | | - | - |
| 7. Cash generated from the financing activities | | - | - |
| D. EFFECTS OF EXCHANGE RATE DIFFERENCES ON CASH AND CASH EQUIVALENTS | | | |
| | | 5.084.474 | 765.137 |
| E. Net increase/(decrease) in cash and cash equivalents (A12+B9+C7+D) | | | |
| | | 294.566.763 | 211.371.465 |
| F. Cash and cash equivalents at the beginning of the period | 14 | 990.539.175 | 779.167.710 |
| G. Cash and cash equivalents at the end of the period (E+F) | 14 | 1.285.105.938 | 990.539.175 |

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

STATEMENT OF PROFIT DISTRIBUTION FOR THE YEAR ENDED 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

| | Note | AUDITED Current Period (31/12/2015) (*) | AUDITED Prior Period (31/12/2014) (*) |
|---|------|---|---|
| I. DISTRIBUTION OF PROFIT FOR THE PERIOD (*) | | | |
| 1.1. PROFIT FOR THE PERIOD | | 240.582.747 | 214.571.789 |
| 1.2. TAXES PAYABLE AND LEGAL LIABILITIES | | (49.674.970) | (44.655.377) |
| 1.2.1. Corporate Tax (Income Tax) | | (49.674.970) | (44.655.377) |
| 1.2.2. Income Tax Deduction | | - | - |
| 1.2.3. Other Taxes And Legal Liabilities | | - | - |
| A NET PROFIT FOR THE PERIOD (1.1 – 1.2) | | 190.907.777 | 169.916.412 |
| 1.3. PREVIOUS YEARS' LOSSES (-) | | - | - |
| 1.4. FIRST LEGAL RESERVE | | - | - |
| 1.5. COMPULSORY LEGAL FUNDS TO BE RETAINED IN THE COMPANY (-) | | - | - |
| B NET PROFIT FOR THE PERIOD AVAILABLE FOR DISTRIBUTION [A - (1.3 + 1.4 + 1.5)] | | 190.907.777 | 169.916.412 |
| 1.6. FIRST DIVIDENDS TO SHAREHOLDERS (-) | | - | - |
| 1.6.1. To Holders of Ordinary Shares | | - | - |
| 1.6.2. To Holders of Preferred Shares | | - | - |
| 1.6.3. To Holders Of Participating Redeemed Shares | | - | - |
| 1.6.4. To Holders of Bonds Participating to Profit | | - | - |
| 1.6.5. To Holders of Profit and Loss Sharing Certificates | | - | - |
| 1.7. DIVIDENDS TO PERSONNEL (-) | | - | - |
| 1.8. DIVIDENDS TO FOUNDERS (-) | | - | - |
| 1.9. DIVIDENDS TO BOARD OF DIRECTORS (-) | | - | - |
| 1.10. SECOND DIVIDENDS TO SHAREHOLDERS (-) | | - | - |
| 1.10.1. To Holders of Ordinary Shares | | - | - |
| 1.10.2. To Holders of Preferred Shares | | - | - |
| 1.10.3. To Holders Of Participating Redeemed Shares | | - | - |
| 1.10.4. To Holders of Bonds Participating to Profit | | - | - |
| 1.10.5. To Holders of Profit and Loss Sharing Certificates | | - | - |
| 1.11. SECOND LEGAL RESERVE (-) | | - | - |
| 1.12. STATUTORY RESERVES (-) | | - | - |
| 1.13. EXTRAORDINARY RESERVES | | - | - |
| 1.14. OTHER RESERVES | | - | - |
| 1.15. SPECIAL FUNDS | | - | - |
| II. DISTRIBUTION FROM RESERVES | | | |
| 2.1. DISTRIBUTED RESERVES | | - | - |
| 2.2. SECOND LEGAL RESERVE (-) | | - | - |
| 2.3. DIVIDENDS TO SHAREHOLDERS (-) | | - | - |
| 2.3.1. To Holders of Ordinary Shares | | - | - |
| 2.3.2. To Holders of Preferred Shares | | - | - |
| 2.3.3. To Holders Of Participating Redeemed Shares | | - | - |
| 2.3.4. To Holders of Bonds Participating to Profit | | - | - |
| 2.3.5. To Holders of Profit and Loss Sharing Certificates | | - | - |
| 2.4. DIVIDENDS TO EMPLOYEES (-) | | - | - |
| 2.5. DIVIDENDS TO BOARD OF DIRECTORS (-) | | - | - |
| III. PROFIT PER SHARE | | | |
| 3.1. TO OWNERS OF ORDINARY SHARES | | - | - |
| 3.2. TO OWNERS OF ORDINARY SHARES (%) | | - | - |
| 3.3. TO OWNERS OF PREFERRED SHARES | | - | - |
| 3.4. TO OWNERS OF PREFERRED SHARES (%) | | - | - |
| IV. DIVIDENDS PER SHARE | | | |
| 4.1. OWNERS OF ORDINARY SHARES | | - | - |
| 4.2. TO OWNERS OF ORDINARY SHARES (%) | | - | - |
| 4.3. TO OWNERS OF PREFERRED SHARES | | - | - |
| 4.4. TO OWNERS OF PREFERRED SHARES (%) | | - | - |

(*) As the statement of profit distribution to be authorized by the General Assembly is not determined by the Board of Directors, only the net profit available for distribution is presented in the statement of profit distribution for the year 2015.

The accompanying notes form an integral part of these financial statements.

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

1. General information

1.1 Parent Company and the Ultimate Owner of the Company

As at 31 December 2015, the shareholder having direct or indirect control over the shares of Garanti Emeklilik ve Hayat Anonim Şirketi (“the Company”) is Türkiye Garanti Bankası AŞ (“Garantibank”) by 84,91% of the outstanding shares of the Company. Other shareholder having significant influence over the Company management is Achmea BV, Netherlands based Company, by 15,00% participation ratio.

1.2 The Company’s address and legal structure and address of its registered country and registered office (or, if the Company’s address is different from its registered office, the original location where the Company’s actual operations are performed)

The Company, an ‘Incorporated Company’ in accordance with the regulations of Turkish Commercial Code (“TTK”), was registered in Turkey in 1992. As at balance sheet date, the registered address of the Company is Mete Cad. No:30 Taksim/İstanbul.

1.3 Main Operations of the Company

The Company was established on 24 July 1992 with an initial share capital of TL 10.000. The initial name of the Company was “AGF Garanti Hayat Sigorta Anonim Sirketi”, first changed on 18 May 1999 as “Garanti Hayat Sigorta Anonim Şirketi”.

On 14 November 2002, the Company applied for conversion from life insurance company to private pension company in accordance with the 2nd clause of 1st Temporary Article of Law No.4632 on Private Pension Savings and Investment System issued in 7 April 2001 dated 4632 numbered Official Gazette. The conversion was approved by T.C. Başbakanlık Hazine Müsteşarlığı (“the Turkish Treasury”) on 18 December 2002 and the title of the Company was first changed as “Garanti Emeklilik Anonim Şirketi” as published in 15 January 2003 dated Official Gazette then changed as “Garanti Emeklilik ve Hayat Anonim Şirketi” as published in 25 March 2003 dated Official Gazette.

The commercial operations of the Company were defined as issuing private pension contracts and life insurance policies. The Company has also started to issue policies under personal accident branch in accordance with its Articles of Association since 1 July 2006.

As of 31 December 2015, the Company has twenty one pension investment funds in total (As at 31 December 2014: Twenty one pension investment funds in total).

According to signed Funds Portfolio Management Service Agreement, 20 of pension investment funds are managed by Garanti Portföy Yönetimi A.Ş., 1 of the pension investment fund is managed by Deniz Portföy Yönetimi A.Ş.

1.4 Details of the Company’s operations and nature of field activities

The Company maintains its business activities in accordance with accounting principles, statements and guidance as promulgated by the Turkish Treasury in compliance with the Insurance Law No.5684 (the “Insurance Law”) issued on 14 June 2007 in Official Gazette No.26552 and with the Law of Individual Pension Saving and Investment System No.4632 (the “Individual Pension Law”) issued on 7 April 2001 in Official Gazette No.4366 and issues policies/contracts in life, personal accident, and pension branches.

1 General information (continued)

1.5 Average number of the Company's personnel based on their categories

The average number of the personnel during the year in consideration of their categories is as follows:

| | 31 December 2015 | 31 December 2014 |
|--------------------------|------------------|------------------|
| Key management personnel | 7 | 7 |
| Other personnel | 857 | 900 |
| Total | 864 | 907 |

1.6 Remuneration and fringe benefits provided to top management

As of 31 December 2015, remuneration and fringe benefits provided to top management such as; chairman and members of the board of directors, managing director and assistant managing director in total amount to TL 6.069.694 (31 December 2014: TL 5.343.510).

1.7 Distribution keys used in the distribution of investment income and operating expenses in the financial statements (personnel expenses, administration expenses, research and development expenses, marketing and selling expenses and other operating expenses)

Known and exactly distinguishable operating expenses are directly recorded under life, non-life or private pension segments in accordance with the 4 January 2008 dated and 2008/1 numbered "Communiqué Related to the Procedures and Principles for the Keys Used in the Financial Statements Being Prepared In Accordance With Insurance Chart of Account" issued by the Republic of Turkey Prime Ministry Undersecretariat of the Treasury. The allocation of non-distinguishable technical operating expenses are determined in accordance with the 9 August 2010 dated and 2010/9 numbered "Communiqué Related to Changes in the Communiqué Related to the Procedures and Principles for the Keys Used in the Financial Statements Being Prepared In Accordance With Insurance Chart of Account" valid since 1 January 2011 and issued by the Undersecretariat of the Treasury. Accordingly, other non-distinguishable expenses, which are not exactly distinguished, are distributed between insurance segments and private pension segment in accordance with the average number of pension contracts and policies issued within last 3 years. The portion of insurance segments is distributed between life and non-life branches in accordance with the average of 3 ratios calculated by dividing "number of the policies produced within the last three years", "gross premiums written within the last three years", and "number of the claims reported within the last three years" to the "total number of the policies", "total gross written premiums", and the "total number of the claims reported", respectively.

Income from the assets invested against non-life technical provisions is transferred to technical section from non-technical section.

Income from the assets invested against mathematical and profit sharing provisions is recorded under technical section, remaining income is transferred to the non-technical section.

1.8 Stand-alone or consolidated financial statements

The accompanying financial statements comprise only the financial information of the Company. As further detailed in Note 2.2, the Company has not prepared consolidated financial statements as at and for the year ended 31 December 2015.

1.9 Name and other information of the reporting company and subsequent changes to the prior balance sheet date

Trade name of the Company : Garanti Emeklilik ve Hayat Anonim Şirketi
Registered address of the head office : Mete Cad. No:30
Taksim/İstanbul
The web page of the Company : www.garantiemeklilik.com.tr

There is no change in the aforementioned information subsequent to the balance sheet date.

1 General Information (continued)

1.10 Subsequent events

Explanations related to subsequent events are disclosed in Note 46 – Subsequent events.

2 Summary of Significant Accounting Policies

2.1 Basis of Preparation

2.1.1 Basis of Preparation of Financial Statements and Specific Accounting Policies Used

The Company maintains its books of account and prepares its financial statements in accordance with the Turkish Accounting Standards (“TAS”), Turkish Financial Reporting Standards (“TFRS”), and other accounting and financial reporting principles, statements and guidance (collectively “the Reporting Standards”) in accordance with the “Communiqué Related to the Financial Reporting of Insurance, Reinsurance, and Private Pension Companies” as promulgated by the Turkish Treasury based on Article 18 of the Insurance Law and Article 11 of the Private Pension Law.

In Article 4 of the related communiqué; it is stated that procedures and principles related to accounting of insurance contracts, subsidiaries, associates and joint ventures and presentation of unconsolidated and consolidated financial statements together with their explanatory notes which will be announced to the public will be determined by the further communiqués of the Turkish Treasury.

Although the 4th standard of the Turkish Accounting Standards Board (“TASB”) for the ‘Insurance contracts’ became effective on 25 March 2006 for the accounting periods that begin on or after 31 December 2005, it is stated that IFRS 4 will not be implemented at this stage since the second phase of the Turkish Accounting Standards Board project about the insurance contracts has not been completed yet. In this context, “Communiqué on Technical Reserves for Insurance, Reinsurance and Private Pension Companies and the Related Assets That Should Be Invested Against Those Technical Reserves” (“Communiqué on Technical Reserves”) is published in the 7 August 2007 dated Official Gazette, numbered 26606 and became effective on 1 January 2008. Subsequent to the publication of the Communiqué on Technical Reserves, some other circulars and sector announcements which contain explanations and regulations related to application of the Communiqué on Technical Reserves are published. Accounting policies applied for the insurance contracts based on these communiqué, circulars and other sector announcements are summarized on its own caption in the following sections.

The accompanying financial statements are based on Turkish Accounting Standards / Turkish Financial Reporting Standards and the related statements and reviews of (“IAS / IFRS”) which was imposed by Public Oversight, Auditing and Accounting Standards Authority.

“Circular Related to the Presentation of Financial Statements”, issued by the Turkish Treasury in the 18 April 2008 dated and 26851 numbered Official Gazette, regulates the content of the financial statements to make them comparable with the financial statements of previous periods and the other companies.

2 Summary of Significant Accounting Policies

2.1 Basis of Preparation

2.1.2 Other accounting policies appropriate for the understanding of the financial statements

Preparation of Financial Statements in Hyperinflationary Periods

With respect to the 4 April 2005 dated and 19387 numbered declaration of the Turkish Treasury, the Company restated its financial statements as at 31 December 2004 and prepared opening balances of the financial statements of 2005 in accordance with the “Restatement of Financial Statements in Hyperinflationary Periods” of the Capital Markets Board (“CMB”) Communiqué No: 25 of Series XI, “Communiqué on Accounting Standards in Capital Market” published in the Official Gazette dated 15 January 2003 and numbered 25290. Inflation accounting is no longer applied starting from 1 January 2005, in accordance with the same declaration of the Turkish Treasury.

Other accounting policies

Information regarding to other accounting polices is explained above in the section of “Note 2.1.1 – Information about the principles and the special accounting policies used in the preparation of the financial statements” and each one has its own caption in following sections of this report.

2.1.3 Functional and presentation currency

The accompanying financial statements are presented in TL, which is the Company’s functional currency.

2.1.4 Rounding level of the amounts presented in the financial statements

Financial information presented in TL, has been rounded to the nearest TL values.

2.1.5 Valuation method(s) used in the presentation of financial statements

The accompanying financial statements are prepared on the historical cost basis, except for the financial assets at fair value through profit or loss, available-for-sale financial assets and financial investments with risks on saving life policyholders classified as available-for-sale financial assets which are measured at their fair values unless reliable measures are available.

2 Summary of Significant Accounting Policies (continued)

2.1 Basis of Preparation (continued)

2.1.6 Accounting policies, changes in accounting estimates and errors

(a) Amendments to TASs affecting amounts reported in the financial statements

None.

(b) New and revised TAS applied with no material effect on the financial statements, effective from 2015

| | |
|--|--|
| Amendments to TAS 19 | <i>Defined Benefit Plans: Employee Contributions</i> ¹ |
| Annual Improvements to 2010-2012 Cycle | <i>TFRS 2, TFRS 3, TFRS 8, TFRS 13, TAS 16 and TAS 38, TAS 24, TFRS 9, TAS 37, TAS 39</i> ¹ |
| Annual Improvements to 2011-2013 Cycle | <i>TFRS 3, TFRS 13, TAS 40</i> ¹ |

¹ Effective for annual periods beginning on or after 30 June 2014.

Amendments to TAS 19 *Defined Benefit Plans: Employee Contributions*

This amendment clarifies the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. In addition, it permits a practical expedient if the amount of the contributions is independent of the number of years of service, in that contributions, can, but are not required, to be recognised as a reduction in the service cost in the period in which the related service is rendered.

Annual Improvements to 2010-2012 Cycle

TFRS 2: Amends the definitions of 'vesting condition' and 'market condition' and adds definitions for 'performance condition' and 'service condition'.

TFRS 3: Require contingent consideration that is classified as an asset or a liability to be measured at fair value at each reporting date.

TFRS 8: Requires disclosure of the judgments made by management in applying the aggregation criteria to operating segments, clarify reconciliations of segment assets only required if segment assets are reported regularly.

TFRS 13: Clarify that issuing TFRS 13 and amending TFRS 9 and TAS 39 did not remove the ability to measure certain short-term receivables and payables on an undiscounted basis (amends basis for conclusions only).

TAS 16 and TAS 38: Clarify that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount.

TAS 24: Clarify how payments to entities providing management services are to be disclosed.

Annual Improvements to 2010-2012 Cycle also led to amendments in related provisions of TFRS 9, TAS 27 and TAS 39, respectively.

2 Summary of Significant Accounting Policies (continued)

2.1 Basis of Preparation (continued)

2.1.6 Accounting policies, changes in accounting estimates and errors(continued)

(b) New and revised TAS applied with no material effect on the financial statements, effective from 2015 (continued)

Annual Improvements to 2011-2013 Cycle

TFRS 3: Clarify that TFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

TFRS 13: Clarify the scope of the portfolio exception in paragraph 52.

TAS 40: Clarifying the interrelationship of TFRS 3 and TAS 40 when classifying property as investment property or owner-occupied property.

(c) New and revised standards in issue but not yet effective

The Company has not applied the following new and revised TAS that have been issued but are not yet effective:

| | |
|--|--|
| TFRS 9 | <i>Financial Instruments</i> |
| Amendments to TFRS 9 and TFRS 7 | <i>Mandatory Effective Date of TFRS 9 and Transition Disclosures</i> |
| Amendments to TAS 16 and TAS 38 | <i>Clarification of Acceptable Methods of Depreciation and Amortisation¹</i> |
| Amendments to TAS 16 and TAS 41 and amendments to TAS 1, TAS 17, TAS 23, TAS 36 and TAS 40 | <i>Agriculture: Bearer Plants¹</i> |
| Amendments to TFRS 11 and TFRS 1 | <i>Accounting for Acquisition of Interests in Joint operations¹</i> |
| Annual Improvements to 2011-2013 Cycle | <i>TFRS 1²</i> |
| Amendments to TAS 1 | <i>Disclosure Initiative²</i> |
| Annual Improvements to 2012-2014 Cycle | <i>TFRS 5, TFRS 7, TAS 34, TAS 19²</i> |
| Amendments to TAS 27 | <i>Equity Method in Separate Financial Statements²</i> |
| Amendments to TFRS 10 and TAS 28 | <i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture²</i> |
| Amendments to TFRS 10, TFRS 12 and TAS 28 | <i>Investment Entities: Applying the Consolidation Exception²</i> |
| TFRS 14 | <i>Regulatory Deferral Accounts²</i> |

¹ Effective for annual periods beginning on or after 31 December 2015.

² Effective for annual periods beginning on or after 1 January 2016.

TFRS 9 Financial Instruments

TFRS 9, issued in November 2009, introduces new requirements for the classification and measurement of financial assets. TFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition.

2 Summary of Significant Accounting Policies (continued)

2.1 Basis of Preparation (continued)

2.1.6 Accounting policies, changes in accounting estimates and errors(continued)

(c) New and revised standards in issue but not yet effective (continued)

Amendments to TFRS 9 and TFRS 7 *Mandatory Effective Date of TFRS 9 and Transition Disclosures*

The mandatory effective date of TFRS 9 will be no earlier than annual periods beginning on or after 1 January 2018.

Amendments to TAS 16 and TAS 38 *Clarification of Acceptable Methods of Depreciation and Amortisation*

This amendment clarifies that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate for property, plant and equipment, and introduces a rebuttable presumption that an amortisation method that is based on the revenue generated by an activity that includes the use of an intangible asset is inappropriate, which can only be overcome in limited circumstances where the intangible asset is expressed as a measure of revenue, or when it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated. The amendment also adds guidance that expected future reductions in the selling price of an item that was produced using an asset could indicate the expectation of technological or commercial obsolescence of the asset, which, in turn, might reflect a reduction of the future economic benefits embodied in the asset.

Amendments to TAS 16 and TAS 41 and Amendments to TAS 1, TAS 17, TAS 23, TAS 36 and TAS 40 *Agriculture: Bearer Plants*

This amendment include ‘bearer plants’ within the scope of TAS 16 rather than TAS 41, allowing such assets to be accounted for a property, plant and equipment and measured after initial recognition on a cost or revaluation basis in accordance with TAS 16. The amendment also introduces a definition of ‘bearer plants’ as a living plant that is used in the production or supply of agricultural produce, is expected to bear produce for more than one period and has a remote likelihood of being sold as agricultural produce, except for incidental scrap sales, and clarifies that produce growing on bearer plants remains within the scope of TAS 41.

Amendments to TAS 16 and TAS 41 also led to amendments in related provisions of TAS 1, TAS 17, TAS 23, TAS 36 and TAS 40, respectively.

Amendments to TFRS 11 and TFRS 1 *Accounting for Acquisition of Interests in Joint operations*

This amendment requires an acquirer of an interest in a joint operation in which the activity constitutes a business to:

- apply all of the business combinations accounting principles in TFRS 3 and other TAS, except for those principles that conflict with the guidance in TFRS 11,
- disclose the information required by TFRS 3 and other TAS for business combinations.

Amendments to TFRS 11 also led to amendments in related provisions of TFRS 1.

2 Summary of Significant Accounting Policies (continued)

2.1 Basis of Preparation (continued)

2.1.6 Accounting policies, changes in accounting estimates and errors(continued)

(c) New and revised standards in issue but not yet effective (continued)

Annual Improvements 2011-2013 Cycle

TFRS 1: Clarify which versions of TAS can be used on initial adoption (amends basis for conclusions only).

Amendments to TAS 1 *Disclosure Initiative*

This amendment addresses perceived impediments to preparers exercising their judgment in presenting their financial reports.

Annual Improvements 2012-2014 Cycle

TFRS 5: Adds specific guidance in TFRS 5 for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

TFRS 7: Additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.

TAS 34: Clarify the meaning of ‘elsewhere in the interim report’ and require a cross-reference.

Annual Improvements to 2012-2014 Cycle also led to amendments in related provisions of TAS 19.

Amendments to TAS 27 *Equity Method in Separate Financial Statements*

This amendment permits investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements.

Amendments to TFRS 10 and TAS 28 *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

This amendment clarifies the treatment of the sale or contribution of assets from an investor to its associate or joint venture.

2 Summary of Significant Accounting Policies (continued)

2.1 Basis of Preparation (continued)

2.1.6 Accounting policies, changes in accounting estimates and errors(continued)

(c) New and revised standards in issue but not yet effective (continued)

Amendments to TFRS 10, TFRS 12 and TAS 28 *Investment Entities: Applying the Consolidation Exception*

This amendment addresses issues that have arisen in the context of applying the consolidation exception for investment entities by clarifying the following points:

- The exemption from preparing consolidated financial statements for an intermediate parent entity is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value.
- A subsidiary that provides services related to the parent's investment activities should not be consolidated if the subsidiary itself is an investment entity.
- When applying the equity method to an associate or a joint venture, a non-investment entity investor in an investment entity may retain the fair value measurement applied by the associate or joint venture to its interests in subsidiaries.
- An investment entity measuring all of its subsidiaries at fair value provides the disclosures relating to investment entities required by TFRS 12.

TFRS 14 *Regulatory Deferral Accounts*

TFRS 14 *Regulatory Deferral Accounts* permits an entity which is a first-time adopter of Turkish Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of TFRS and in subsequent financial statements.

TFRS 14 also led to amendments in related provisions of TFRS 1.

The Company evaluates the effects of these standards, amendments and improvements on the financial statements.

2.2 Consolidation

The Company has no subsidiaries and affiliates as of balance sheet date.

2 Summary of Significant Accounting Policies (continued)

2.3 Segment reporting

One section is a distinguishable part related to Company's main operations or an economic environment where the Company's risks and benefits arising from its main operations can be distinguished (geographical segment). Since Turkey is the main geographical area that Company operates, segment reporting presented in Note 5 is related to the operations of Company not to the geographical areas.

2.4 Reserves in Foreign Currencies

For the purpose of the financial statements, the results and financial position of each entity are expressed in TL, which is the functional currency of the Company. In preparing the financial statements of the Company, transactions in foreign currencies are recognized at exchange rates prevailing at the transaction date. At each balance sheet date, monetary items denominated in foreign currencies are retranslated to Turkish Lira at the rates prevailing on the balance sheet date. Gains and losses arising from exchange rate transactions are recognized in the foreign exchange gain/loss accounts according to their positive or negative position.

2.5 Property, Plant and Equipment

Property, plant and equipment are carried at cost, less any accumulated depreciation and impairment loss.

Gains/losses arising from the disposal of the tangible assets are calculated as the difference between the net carrying value and the proceeds from the disposal of related tangible assets and reflected to the statement of income of the related period.

Maintenance and repair costs incurred in the ordinary course of the business are recorded as expense.

There are no pledges, mortgages and other encumbrances on tangible fixed assets.

There are no changes in accounting estimates that have significant effect on the current period or that are expected to have significant effect on the following periods.

Depreciation for the tangible assets purchased before 1 January 2004 is calculated in accordance with double declining depreciation method at their historical cost.

Depreciation for the tangible fixed assets purchased after 1 January 2004 is calculated in accordance with straight-line depreciation method at their historical costs.

Depreciation rates and estimated useful lives are as follows:

| Tangible Assets | Estimated Useful Lives (years) | Depreciation |
|--|---------------------------------------|---------------------|
| Furniture and fixture | 3-10 | 10-33 |
| Other tangible assets (including leasehold improvements) | 5-20 | 5-20 |
| Tangible assets acquired through finance leasing | 4 | 25 |

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ

NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2015

(Amounts expressed in Turkish Lira (TL) unless otherwise stated).

2 Summary of Significant Accounting Policies (continued)

2.6 Investment Properties

As at balance sheet date, the Company does not have any investment property.

2.7 Intangible assets

The Company's intangible assets consist of software. Intangible assets are recorded at cost in compliance with the TAS 38 – Intangible Assets.

The intangible assets are amortized at historical cost based on straight line amortization method by a range of 10% to 50%.

2.8 Financial assets

Classification and measurement

A financial asset is any asset that is cash, an equity instrument of another entity, a contractual right to receive cash or another financial asset from another entity; or to exchange financial assets or financial liabilities with another entity under conditions that are potentially favorable to the entity.

Financial assets are classified in four categories; financial assets held for trading, available-for-sale financial assets, held to maturity investments, and loans and receivables.

Effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period.

Financial assets held for trading purpose are measured at their fair values and gain/losses arising due to changes in the fair values of related financial assets are recorded in the statement of income. Interest income earned on trading purpose financial assets and the difference between their fair values and acquisition costs are recorded as interest income in the statement of income. In case of disposal of such financial assets before their maturities, the gains/losses on such disposal are recorded under trading income/losses.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Company provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans and receivables those are not interest earning are measured by discounting of future cash flows less impairment losses, and interest earning loans and receivables are measured at amortized cost less impairment losses.

2 Summary of Significant Accounting Policies (continued)

2.8 Financial assets (continued)

Classification and measurement (continued)

Held to maturity investments are the financial assets with fixed maturities and fixed or pre-determined payment schedules that the Company has the intent and ability to hold until maturity, excluding loans and receivables.

Held-to-maturity investments are measured at amortized cost using effective interest method less impairment losses, if any.

Available-for-sale financial assets are the financial assets other than assets held for trading purposes, held-to-maturity investments and loans and receivables.

Some equity instruments quoted in active markets and some debt instruments held by the Company are classified as available-for-sale, and are measured at fair value. The Company has some available-for-sale investments that do not have quoted prices in active markets and whose fair values cannot be reliably measured are stated at cost. Gains and losses arising from changes in fair value are recognized directly in equity, until the security is disposed of or is determined to be impaired, at which time the cumulative gain or loss previously recognized in equity is included in the profit or loss for the period.

Securities are recognized at the date of settlement.

Specific instruments

Loans to the policyholders are the securitized loans that are used by the policyholders with the security of their saving life insurance policies that have made premium payments throughout the period that is determined by the technical bases related to certified tariffs of saving life policies (this period is 3 years according to general conditions of life insurance). As at 31 December 2015, total amount of loans to the policyholders amounts to TL 100.343 (31 December 2014: TL 72.358).

Financial investments with risks on saving life policyholders are the financial assets invested against the savings of the life policyholders. Financial investments with risks on saving life policyholders could be classified as financial assets held for trading purpose, available for sale financial assets or held to maturity investments by considering the benefits of the policyholders and measured in accordance with the principles as explained above.

2 Summary of Significant Accounting Policies (continued)

2.8 Financial assets (continued)

Specific instruments (continued)

When such investments are classified as available-for-sale financial assets, 5% of the difference between the fair values and amortized costs, calculated by using effective interest method, of the financial assets is recorded under equity and the remaining 95% belonging to policyholders is recorded as 'insurance technical provisions – life mathematical provisions'. As at 31 December 2015, 95% of the difference between fair values and amortized costs of those assets backing liabilities amounted to TL 2.985.476 (31 December 2014: TL 3.325.635) is recorded in life mathematical provisions.

Receivables from private pension operations consist of 'capital advances given to pension investment funds', 'receivable from pension investment funds for fund management fees', 'entrance fee receivable from participants' and 'receivables from clearing house on behalf of the participants'. 'Receivable from pension investment funds for fund management fee' are the fees charged to the pension investment funds against for the administration of related pension investment funds which consist of fees which are not collected in the same day. Capital advances given to pension investments funds during their establishment are recorded under 'capital advances given to pension investment funds'. 'Receivables from the clearing house on behalf of the participants' is the receivable from clearing house on fund basis against the collections of the participants. Same amount is also recorded as payables to participants for the funds sold against their collections under the 'payables arising from private pension business'.

Derecognition

A financial asset is derecognized when the control over the contractual rights that comprise that asset is lost. This occurs when the rights are realized, expire or are surrendered.

2.9 Impairment on assets

Impairment on financial assets

Financial assets or group of financial assets are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such indication exists, the Company estimates the amount of impairment. Impairment loss incurs if, and only if, there is objective evidence that the expected future cash flows of financial asset or group of financial assets are adversely affected by an event(s) ("loss event(s)") incurred subsequent to recognition. The losses expected to incur due to future events are not recognized even if the probability of loss is high.

Receivables from main operations are presented net of specific allowances for uncollectibility. Specific allowances are made against the carrying amounts of loans and receivables that are identified as being impaired based on regular reviews of outstanding balances to reduce these loans and receivable to their recoverable amounts.

2 Summary of Significant Accounting Policies (continued)

2.9 Impairment on assets (continued)

Impairment on financial assets (continued)

The recoverable amount of an equity instrument is its fair value. The recoverable amount of debt instruments and purchased loans measured to fair value is calculated as the present value of the expected future cash flows discounted at the current market rate of interest.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost and available-for-sale financial assets that are debt securities, the reversal is recognized in the statement of income. For available-for-sale financial assets that are equity securities, the reversal is recognized directly in equity.

On each balance sheet date, the Company evaluates whether there is an indication of impairment of fixed assets. If there is an objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the IAS 36 – Impairment of Assets and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is made.

Impairment of Assets

At the end of each reporting period, the Company reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any) in accordance with TAS 36 – Impairment of Assets .

2.10 Derivative financial instruments

As at balance sheet date, the Company does not hold any derivative financial instruments.

2.11 Offsetting of financial assets

Financial assets and liabilities are set off and the net amount is presented in the balance sheet when, and only when, the Company has a legal right to set off the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the Reporting Standards, or for gains and losses arising from a group of transactions resulting from the Company's similar activities like trading transactions.

2 Summary of Significant Accounting Policies (continued)

2.12 Cash and cash equivalents

Cash and cash equivalent, which is a base for the preparation of the statement of cash flows includes cash on hand, cheques received, other cash and cash equivalents, demand deposits and time deposits at banks having original maturity less than 3 months which are ready to be used by the Company or not blocked for any other purpose.

2.13 Capital

As at 31 December 2015, the shareholder having direct or indirect control over the shares of Garanti Emeklilik ve Hayat Anonim Şirketi (“the Company”) is Türkiye Garanti Bankası AŞ (“Garantibank”) by 84,91% of the outstanding shares of the Company. Other shareholder having significant influence over the Company management is Achmea BV, Netherlands based company, by 15,00% participation ratio.

As at 31 December 2015 and 2014, the share capital and ownership structure of the Company are as follows:

| | 31 December 2015 | | 31 December 2014 | |
|------------------------------|----------------------------------|----------------|----------------------------------|----------------|
| | Nominal Value of the Shares (TL) | Percentage (%) | Nominal Value of the Shares (TL) | Percentage (%) |
| Türkiye Garanti Bankası A.Ş. | 42.456.190 | 84,91 | 42.456.190 | 84,91 |
| Achmea BV | 7.500.000 | 15,00 | 7.500.000 | 15,00 |
| Other | 43.810 | 0,09 | 43.810 | 0,09 |
| Paid-in Capital | 50.000.000 | 100,00 | 50.000.000 | 100,00 |

Sources of the capital increases during the year: None.

Privileges on common shares representing share capital: None.

Registered capital system in the Company: None.

Repurchased own shares by the Company: None.

2.14 Insurance and investment contracts – classification

An insurance contract is a contract under which the Company accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. Insurance risk covers all risks except for financial risks. All premiums have been received within the coverage of insurance contracts recognized as revenue under the account caption “written premiums”.

Investment contracts are those contracts which transfer financial risk without significant insurance risk. Financial risk is the risk of a possible future change in a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided, that it is not specific to a party to the contract, in the case of a non-financial variable.

Saving life products and private pension contracts of the Company are classified as investments contracts in accordance with the above definition. In saving life products, all the premiums received from policyholders are recognized as revenue within the framework of current regulations, portion of the premiums that is transferred to savings on behalf of the policyholders are charged to the profit or loss by recognizing a liability under life mathematical provisions. In private pension contracts, collected contributions of participants are recognized as a liability under “payables to participants”, the same amount is recorded as a receivable under “receivables from clearing house on behalf of the participants” account.

2 Summary of Significant Accounting Policies (continued)

2.15 Insurance contracts and investment contracts with discretionary participation feature

Discretionary participation feature (“DPF”) within insurance contracts and investment contracts is the right to have following benefits in addition to the guaranteed benefits.

- (i) that are likely to comprise a significant portion of the total contractual benefits,
- (ii) whose amount or timing is contractually at the discretion of the Issuer; and
- (iii) that are contractually based on:
 - (1) the performance of a specified pool of contracts or a specified type of contract;
 - (2) realized and/or unrealized investments returns on a specified pool of assets held by the Issuer;
 - or
 - (3) the profit or loss of the Company, Fund or other entity that issues the contract.

As at balance sheet date, the Company does not have any insurance or investment contracts with DPF.

2.16 Investment contracts without DPF

In the context of the saving life products, if the investment return, obtained from the savings of the policyholders which is invested by the Company, results a lower yield rate than the technical interest rate, the Company compensates the difference; if investment return results higher yield than the guaranteed technical interest rate, the difference is distributed to the policyholders as profit sharing bonus. Due to contractual and competitive constraints in practice, the Company has classified these contracts as investment contracts without DPF.

For such products, investment income obtained from assets backing liabilities is recorded within income statement or equity in accordance with the accounting policies mentioned above; and whole contract is presented as a liability under life mathematical provisions.

2.17 Liabilities

Financial liability is any liability that is a contractual obligation to deliver cash or another financial asset to another entity. Financial liabilities of the Company are measured at their discounted values. A financial liability is derecognized when it is extinguished.

Payables from private pension business consist of payables to participants, participants’ temporary accounts, and payables to private pension agencies. The payables to participants is the account in which the contribution of participants that transferred to investments on behalf of private pension contract owners and income from these investments are recorded. The temporary account of participants includes the contributions of participants that have not yet been transferred to the investment. This account also includes the entrance fee deducted portion of the participants’ fund amounts, obtained from the fund share sales occur in the case of system leaves. This account consists of the amounts of participants that will be transferred to other private pension companies or participants’ own accounts. This account means Company’s liabilities to private pension agencies in return of their services.

2 Summary of Significant Accounting Policies (continued)

2.18 Income taxes

Corporate tax

Statutory income is subject to corporate tax at 20%. This rate is applied to accounting income modified for certain exemptions (like dividend income) and deductions (like investment incentives), and additions for certain non-tax deductible expenses and allowances for tax purposes. If there is no dividend distribution planned, no further tax charges are made.

Dividends paid to the resident institutions and the institutions working through local offices or representatives are not subject to withholding tax. The withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15%. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the earnings of the related years. The payments can be deducted from the annual corporate tax calculated for the whole year earnings.

In accordance with the tax legislation, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods. As at of balance sheet date, the Company does not have any deductible tax losses.

In Turkey, there is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns with their tax offices by the end of 25th of the fourth month following the close of the accounting period to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Deferred taxes

In accordance with TAS 12 – Income taxes, deferred tax assets and liabilities are recognized on all taxable temporary differences arising between the carrying values of assets and liabilities in the financial statements and their corresponding balances considered in the calculation of the tax base, except for the differences not deductible for tax purposes and initial recognition of assets and liabilities which affect neither accounting nor taxable profit.

The deferred tax assets and liabilities are reported as net in the financial statements if, and only if, the Company has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity.

In case where gains/losses resulting from the subsequent measurement of the assets are recognized in the statement of income, then the related current and/or deferred tax effects are also recognized in the statement of income. On the other hand, if such gains/losses are recognized as an item under equity, then the related current and/or deferred tax effects are also recognized directly in the equity.

2 Summary of Significant Accounting Policies (continued)

2.18 Income taxes (continued)

Transfer pricing

In Turkey, the transfer pricing provisions have been stated under the Article 13 of Corporate Tax Law with the heading of “disguised profit distribution via transfer pricing”. The General Communiqué on disguised profit distribution via Transfer Pricing, dated 18 November 2007 sets details about implementation.

If a taxpayer enters into transactions regarding sale or purchase of goods and services with related parties, where the prices are not set in accordance with arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. Such disguised profit distributions through transfer pricing are not accepted as tax deductible for corporate income tax purposes.

2.19 Employee benefits

Employee termination benefits

In accordance with existing Turkish Labour Law, the Company is required to make lump-sum termination indemnities to each employee who has completed one year of service with the Company and whose employment is terminated due to retirement or for reasons other than resignation or misconduct. The computation of the liability is based upon the retirement pay ceiling announced by the Government. The applicable ceiling amount as at 31 December 2015 is TL 3.828,37 (31 December 2014: TL 3.438).

The Company reserved for employee severance indemnities using actuarial method in compliance with the TAS 19 – Employee Benefits. The major actuarial assumptions used in the calculation of the total liability as at 31 December 2015 and 31 December 2014 are as follows:

| | 31 December 2015 | 31 December 2014 |
|--|-------------------------|-------------------------|
| Interest Rate | %7,10 | %6,10 |
| Expected Rate of Salary/Limit Increase | %7,10 | %6,10 |
| Discount Rate | %10,30 | %8,60 |

Other benefits

The Company has provided for undiscounted short-term employee benefits earned during the period as per services rendered in compliance with TAS 19 in the accompanying financial statements.

2.20 Provision

A provision is made for an existing obligation resulted from past events if it is probable that the commitment will be settled and a reliable estimate can be made of the amount of the obligation. Provisions are calculated based on the best estimates of management on the expenses to incur as of the balance sheet date and, if material, such expenses are discounted to their present values. If the amount is not reliably estimated and there is no probability of cash outflow from the Company to settle the liability, the related liability is considered as “contingent” and disclosed in the footnotes to the financial statements.

2 Summary of Significant Accounting Policies (continued)

2.20 Provision (continued)

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements of the period in which the change occurs. If an inflow of economic benefits has become probable, the Company discloses the contingent asset.

2.21 Revenue recognition

Written premiums

Written premiums represent premiums on policies written during the year net of taxes, premiums of the cancelled policies which were produced in prior years and premium ceded to reinsurance companies.

Commission income and expense

Commissions paid to the agencies related to the production of the insurance policies and the commissions received from the reinsurance firms related to the premiums ceded are recognized over the life of the contract by deferred commission income and deferred commission expense in the financial statements.

Commissions to intermediaries accrued during period for the production of private pension contracts are expensed in the related accounting period and are recognized under the pension business technical expense as operational expense.

Furthermore, in life and unemployment branches, income accrual for the profit commissions is calculated over the earnings of reinsurers. Profit commissions should be related to the rates determined by the existing contracts. Profit commissions depend on the Company's past performance and are not directly relevant to the production of the policies. Therefore, they are calculated as at period ends and recognized in the statement of income without subjecting to any deferral.

Interest income and expense

Interest income and expense are recognized in the statement of income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Trading income/expense

Trading income/expense includes gains and losses arising from disposals of financial assets held for trading purpose and available-for-sale financial assets. Trading income and trading expenses are recognized as "Income from disposal of financial assets" and "Loss from disposal of financial assets" in the accompanying financial statements.

2 Summary of Significant Accounting Policies (continued)

2.21 Revenue recognition (continued)

Dividends

Dividend income is recognized when the Company's right to receive payment is ascertained.

Income from private pension operations

Fund management fee is recognized as income, charged to the pension investment funds against the hardware, software, personnel and accounting services provided, and fee is shared between the Company and the portfolio managers in accordance with the agreement signed between parties. Total of fund management fee charged to the pension investment funds is recognized as "Fund management income" under technical income and portion of the portfolio manager is recognized as "Fund management expense" under technical expenses.

Expense deductions charged on participants on condition that this would not exceed two percent, at a maximum, at contributions paid by them into their personal retirement accounts are booked under management expense deduction account.

Those amounts which are accrued when participants are firstly admitted into personal retirement system on condition that this would not exceed certain percentages of gross minimum wage in effect at date on which the retirement proposal form has been signed or approved are booked in admission dues account.

That portion of the admission dues which is collected upfront may not exceed ten percent of monthly gross minimum wage in effect at date on which the proposal form has been signed or approved. Total amount of the admission dues collected upfront and on deferred payment scheme may not exceed the following percentages of monthly gross minimum wage in effect at date on which the proposal form has been signed or approved;

- a) for those participants who left the company within three years as from effectiveness date of the agreement, seventy five percent,
- b) in the event of agreements which completed the three-year time as from effectiveness date of the agreement, for those participants who left the company before six-year time is completed, fifty percent,
- c) in the event of agreements which completed the six-year time as from effectiveness date of the agreement, for those participants who left the company before ten-year time is completed, twenty five percent.

For Pratik and ESNAF retirement plans, a certain portion of the admission dues is collected upfront, or is made payable in up to 9 installments, at a maximum, while another portion of it being deferred to the plan-leaving date, albeit no longer than 10 years. In Prestige, Select and Doğuş Group Retirement plans, no admission dues are charged at the time of admission and that portion of the admission dues which has been deferred up to the plan-leaving date is collected only if participants opt for leaving their personal retirement system within 10 years. In both cases, no revenue accrual is made for those admission dues which have been deferred up to the plan-leaving date.

No admission dues payable under deferred payment scheme are collected from those participants who completed their tenth year as from the effective date of their retirement agreements and from those participants who left their plan owing to death or disability, for merely by exercising their right to be pensioned off.

2 Summary of Significant Accounting Policies (continued)

2.21 Revenue recognition (continued)

Income from private pension operations (continued)

Portfolio value changes which come to pass between the date on which fund portfolio is created for retirement investment funds and the date on which fund units are sold are entered in income statement and are shown under retirement branch technical revenues as capital advance allocation interest revenues.

Under the Regulation on Governmental Contributions which entered into force after having promulgated on 29 December 2012, with effect from 1 January 2013, all participants of Turkish nationality, and being holder of a blue card, paying contributions for a personal or group-based personal retirement agreement (excluding participants whose contributions are paid by their employers), are entitled to governmental contributions within the specified limit. 25% of the contribution paid in the participant's name is calculated as governmental contribution, provided that this would be limited to the total amount of gross minimum wages pertaining to the relevant year.

2.22 Leasing transactions

The maximum period of the lease contracts is 4 years. Tangible assets acquired by way of finance leasing are recognized in tangible assets and the obligations under finance leases arising from the lease contracts are presented under finance lease payables account in the financial statements. In the determination of the related assets and liabilities, the lower of the fair value of the leased asset and the present value of leasing payments is considered. Financial costs of leasing agreements are expanded in lease periods at a fixed interest rate.

If there is impairment in the value of the assets obtained through financial lease and in the expected future benefits, the leased assets are valued with net realizable value. Depreciation for assets obtained through financial lease is calculated in the same manner as tangible assets.

Payments made under operating leases are recognized in the statement of income on a straight-line basis over the term of the lease.

As at balance sheet date, the Company does not have any leasing transaction.

2 Summary of Significant Accounting Policies (continued)

2.23 Dividend distribution

In the Ordinary General Meeting held on 17 April 2015, it has been resolved to transfer the net profit for the year 2014 to reserves instead of distributing as dividend.

2.24 Technical Reserves

Reserve for unearned premiums

According to the Communiqué on Technical Reserves the reserve for unearned premiums represents the proportions of the gross premiums written without deductions of commission or any other allowance, in a period that relate to the period of risk subsequent to the balance sheet date for all short- term insurance policies.

In the case of personal accident insurance, annual life insurance and life insurance which of the renewal date exceeds one year, reserve for unearned premiums is calculated for the portion of the remaining part which is left after deducting savings from gross premium written for the period.

Unearned premium reserves; The commencement date and expiry date of insurance is considered as a half day in the calculation of unearned Premium reserves under the Undersecretariat of Treasury's Communiqué No: 28356 "Adaptation of Technical Reserves Requirements" issued on 17 July 2012.

Reserve for unexpired risks

In accordance with the Communiqué on Technical Reserves, in each accounting period, the companies while providing reserve for unearned premiums should perform adequacy test covering the preceding 12 months in regard with the probability of future claims and compensations of the outstanding policies will arise in excess of the reserve for unearned premiums already provided. In performing this test, it is required to multiply the reserve for unearned premiums, net with the expected claim/premium ratio. Expected claim/premium ratio is calculated by dividing incurred losses (reserve for outstanding claims, net + claims paid, net – reserve for outstanding claims carried forward, net) to earned premiums (written premiums, net + reserve for unearned premiums, net – reserve for unearned premiums carried forward, net). In the calculation of earned premiums; deferred commission expenses paid to the agencies and deferred commission income received from the reinsurance firms which were netted off from reserve for unearned premiums both at the beginning of the period and at the end of the period are not taken into consideration.

If the estimated claim premium ratio exceeds 95% in future periods for the estimated claim premium ratio of insurance branches, the amount calculated multiplying ratio exceeding 95% by net unearned premiums reserve is called net provision for unexpired risk reserve, and the amount calculated multiplying ratio exceeding 95% by gross unearned premiums reserve is called gross provision for unexpired risk reserve. As at 31 December 2015 and 31 December 2014, related test have not resulted any deficiency in the premiums of the Company.

Outstanding claims reserve

Outstanding claims reserve is provided for outstanding claims incurred and calculated but not actually paid in prior or current period, or outstanding claims for which the related amount is not calculated, carried at estimated value incurred but not reported.

All expenses associated with the completion of claim files, including expertise, advisory, litigation and communication expenses, are considered in the calculation of provision for accrued outstanding claims.

2 Summary of Significant Accounting Policies (continued)

2.24 Technical Reserves (continued)

Outstanding claims reserve (continued)

The nature and requirements of incurred but not reported claims are calculated by using the actuarial chain ladder method or any other method prescribed by the Undersecretariat.

The Undersecretariat may determine the method (actuarial chain ladder method) to be used in the calculation of incurred but not reported claims for each insurance branches and companies. Method used in the calculation of incurred but not reported claims for each branch is disclosed in the notes to the financial statements.

Weighted average amount of which is calculated by dividing incurred but not reported life claims related to prior periods into annual average coverage related to prior period is taken into account in the calculation of incurred but not reported life claims for life branch and incurred but not reported claims for the current period is calculated by multiplying the weighted average by annual average coverage related to the current period.

Circular No: 16 for the Outstanding Claims Reserve ("Circular") dated 5 December 2014 permits actuarial intervention for selection of the data, transaction corrections, the development factors with the selection of the most appropriate methods and development factors. Under this Circular, the claims that present outliers for the portfolio are excluded from the calculation in order to ensure the calculation of claims incurred but not reported based on relatively homogeneous data.

The calculation should be based on gross amounts. Existing or related reinsurance agreements reflect net amounts.

Accordingly, as of 31 December 2015, the Company has provided TL 5.865.808 of net outstanding claims provision in relation to incurred but not reported claims in its financial statements (31 December 2014: TL 8.987.708).

Under Technical Reserves regulations, difference of outstanding claims provision adequacy is calculated for newly established branches for five years from the beginning of branch operations.

Also, the Company's actuary can eliminate significant claims for branches having a total number of insurance files related to the main branch, excluding life branch, not exceeding 1/1000 or below, as well as for branches having less than 300 claims files under the Circular No: 2010-12. Therefore, companies are required to prepare their gross outstanding claims adequacy tables in terms of branches at each period-end based on the format determined by the Undersecretariat. For these branches, outstanding claims adequacy table is prepared for the following period. As of 31 December 2015, the Company is not required to provide any additional provisions in relation to outstanding adequacy testing performed at each period-end (31 December 2014: None).

2 Summary of Significant Accounting Policies (continued)

2.24 Technical Reserves (continued)

Mathematical provisions

In accordance with the Communiqué on Technical Reserves, companies performing in life and non-life insurance branches are obliged to allocate adequate mathematical reserves based on actuarial basis to meet liabilities against policyholders and beneficiaries for long-term life, health and personal accident insurance contracts. Mathematical provisions are composed of actuarial mathematical provisions and profit sharing provisions.

Actuarial mathematical provisions, according to formulas and basis in approved technical basis of tariffs for over one year-length life insurance, are calculated by determining the difference between present value of liabilities that the Company meets in future and current value of premiums paid by policyholder in future (prospective method). In life insurance where saving plan premiums are also generated, actuarial mathematical provisions consist of total saving plan portions of premiums.

Provision for profit sharing consist of profit sharing calculated in previous years and a certain percentage of current period's income, determined in the approved profit sharing tariffs, obtained from the financial assets backing liabilities of the Company against the policyholders and other beneficiaries for the contracts which the Company is liable to give profit sharing.

The valuation method used in calculation of the profit to be shared for saving life contracts is the same with the valuation basis of portfolio on which assets on which the Company invests the provisions allocated due to liabilities against the beneficiaries are included in the framework of basis defined in the Note 2.8 above.

Equalization reserves

In accordance with the 9th article of the "Communiqué Related to Changes in the Communiqué on Technical Reserves for Insurance, Reinsurance and Private Pension Companies and the Related Assets That Should Be Invested Against Those Technical Reserves" issued in 28 July 2010 dated 27655 numbered Official Gazette, the companies have to reserve equalization provision for loans and earthquake guarantees provided in all branches to equalize the possible fluctuations and to cover catastrophic risks including additional guarantees.

2 Summary of Significant Accounting Policies (continued)

2.24 Technical Reserves (continued)

Equalization reserves (continued)

Also, in accordance with the related article, equalization reserves should be calculated as 12% of the earthquake and loan net premiums of each year. Amounts paid for non-proportional reinsurance contracts should be considered as premiums ceded in the calculation of net premium. In the non-proportional reinsurance agreements including more than one branch, the amount of premium carried forward per each credit and earthquake branches is calculated with respect to its portion in the total premium amount unless another calculation method is determined by the Company. Allocation of provisions should be continued until it is reached the 150% of the highest amount of net premium written in the last five years. If reserve amount is less than the reserve amount reflected in the prior year's balance as a result of the premium production following the related 5 year-period, the difference is recognized under the other reserve account in equity. The amount transferred to the equity can be taken as reserve, used for capital increase or payment of indemnities. In life insurance providing death benefit, the Company will be using its own statistical data in the calculation of balancing provision. The Companies which do not have data to make the necessary calculations will take the 11% of the death net premium as the earthquake premium and reserve the 12% of this amount. In the case of an earthquake or a loss in the loan branch and related financial year, provisions reserved for loan or earthquake guarantees can be used in the payment of indemnities. If claim is incurred, reinsurers share and the amount(s) less than the exemption limit set out in the agreement will not be deducted against equalization reserves.

According to Circular No:2010/1, "The Circular on the Use of Equalization Reserve and Additional Information about some other Circulars", it is possible to use the equalization reserve provided for catastrophic claims on the reimbursement of catastrophic claims. Additionally, it is possible to net off the outstanding claims provided, based on expertise report or the documents provided from legal authorities in case of catastrophe, from the equalization reserve. However, the related net off should not be done from current year equalization reserve. Besides, incurred catastrophic claims should be recorded to related technical accounts that incurred catastrophic claims covered from the equalization reserve should be debited from balance sheet account of equalization reserve and credited to the changes in other technical reserves account. On the other hand, it is possible to not to include paid catastrophic claims provided from the equalization reserve to the calculation of IBNR.

Equalization provisions are presented under "other technical reserves" within long-term liabilities in the accompanying financial statements.

2.25 Related parties

For the purpose of the accompanying financial statements, shareholders, key management and members of board of directors together with their families and companies controlled by or affiliated with them, and associated companies are considered and referred to as related parties.

2 Summary of Significant Accounting Policies (continued)

2.26 Earnings per share

In respect of IAS 33, "Earnings Per Share" standard, companies whose stocks are not traded in the stock market, do not have to disclose earnings per share. Since the Company's shares are not traded in the stock market, earnings per share are not disclosed in the accompanying financial statements.

2.27 Subsequent events

Post-balance sheet events that provide additional information about the Company's position at the balance sheet dates (adjusting events) are reflected in the financial statements. Post-balance sheet events that are not adjusting events are disclosed in the notes when material.

2.28 Comparative Information and Restatement of Prior Period Financial Statements

Financial statements of the Company have been prepared comparatively with the prior period in order to give information about financial position and performance. If the presentation or classification of the financial statements is changed, in order to maintain consistency, financial statements of the prior periods are also reclassified in line with the related changes.

3 Critical accounting estimates and judgments in applying accounting policies

The Notes given in this section are provided to addition/supplement the commentary on the management of insurance risk Note 4.1 – Management of insurance risk and Note 4.2 – Financial risk management.

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas at estimation uncertainty and critical judgment in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following Notes:

- Note 4.1 – Management of insurance risk
- Note 4.2 – Financial risk management
- Note 6 – Tangible assets
- Note 8 – Intangible assets
- Note 10 – Reinsurance assets/liabilities
- Note 11 – Financial assets
- Note 12 – Loans and receivables
- Note 14 – Cash and cash equivalents
- Note 17 – Insurance liabilities and reinsurance assets
- Note 17 – Deferred acquisition costs
- Note 18 – Investment contract liabilities
- Note 18- Receivables from private pension operations
- Note 21 – Deferred income taxes
- Note 23 – Provisions for other liabilities and charges

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ
 NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2015
 (Amounts expressed in Turkish Lira (TL) unless otherwise stated).

4 Management of insurance and financial risk

4.1 Management of insurance risk

Pricing policies

The pricing policies and principles of the Company are as follows:

- i) While determining risk premiums, the amount of expected losses are considered and premium limits are determined accordingly.
- ii) During the study of pricing activities as a part of developing a new product, working of relevant units together within the Company is maintained by considering the needs of the customers and competition in the market.
- iii) It is aimed to achieve profitability in product basis and providing continuity.
- iv) Results of the pricing studies are compared with the prices of the competitors and international pricing cases.

When the distribution of the products in accordance with the premiums written for each product within last one year is analysed it is observed that premiums written for long term life and saving products have decreased, on the other hand, premiums written for one year term life products have increased. The Company management is in the opinion that this development in the production structure of the Company results positive effect on the profitability ratios. Pricing of the products by considering high profitability has protective effect on the future performance of the Company.

CSO-58, SM-53, CSO-80 and CSO-2001 mortality tables are used in the determination of the prices of life insurance products.

Insurance risk accepted by the Company in accordance with their total amounts and the quantity of the policies are presented in the below table. The Company management believes that the distribution of the insurance risk in terms of their total amounts and quantities are satisfactory.

| | 31 December 2015 | | 31 December 2014 | |
|--|---------------------|-----------|---------------------|-----------|
| | Insurance risk (TL) | Unit | Insurance risk (TL) | Unit |
| Death | 34.607.131.963 | 2.331.848 | 32.773.991.348 | 2.431.699 |
| Disability due to accident | 22.858.301.499 | 2.067.510 | 22.694.714.950 | 2.178.414 |
| Disability due to illness | 6.222.668.124 | 781.656 | 4.429.584.247 | 592.593 |
| Critical illness | 1.317.885.113 | 52.177 | 1.468.290.460 | 61.350 |
| Treatment costs due to accident | 452.950.152 | 272.965 | 1.052.641.827 | 597.554 |
| Involuntary unemployment | 199.795.642 | 122.676 | 237.841.138 | 161.962 |
| Death due to accident | 311.414.165 | 5.607 | 434.865.087 | 8.943 |
| Unemployment/Daily hospital benefit | 83.719.445 | 279.254 | 102.533.457 | 431.501 |
| Permanent disability benefit | 141.500 | 562 | 214.000 | 837 |
| Unemployment/ Temporary disability benefit | 11.247.515 | 490 | 12.337.996 | 619 |

The Company gives importance to the diversification of the insurance risk.

Risk evaluation policies

The Company uses leader reinsurer's medical risk evaluation tools in its risk assessment processes. Each year check-up limits are reviewed and revised in accordance with the historical statistics. Besides, the Company also performs 'Medical' risk evaluation through the Company's medical doctor, 'Moral' risk evaluation through its risk evaluation and selling staff, and 'Financial' risk assessment for private applications and the credit life insurances developed against bank loans.

4 Management of insurance and financial risk (continued)

4.1 Management of insurance risk (continued)

Risk evaluation policies (continued)

Medical risk assessment

Medical risk assessment is the first step of risk assessment process. In order to learn and evaluate the health positions of the customers, they are requested to do check-up test in accordance with the conditions determined based on the amount of insured risk. Within this context, first evaluation is performed by the Company's medical doctor through medical assessment. Applicants carrying medical risk factors are rejected in accordance with the terms of agreement with reinsurers.

Moral risk assessment

In the second step of the risk assessment process, information about the customers' gender, living conditions, residence and the occupational information is obtained. During this process, sales force of the Company is expected to support related units of the Company for suspicious circumstances of the customers which are re-assessed.

Financial risk assessment

In the third step of the risk assessment process, requirement for customers' request for the amount of life insurance limits and their annual income or the amount of the loans requested from the banks being equal to each other is analysed. A big amount of the Company's portfolio consists of bank products, total amount of insured risk is expected to match with the total amount of banks' credit risks. Evaluation of the credit risks of the customers by the banks as a part of their credit facilities is an important step for the Company's financial risk assessment process.

Operational risk management

The network between the Company's information system and T. Garanti Bankası A.Ş.'s information system, main distribution channel of the Company, has been established which provides all applications and all policy processes to be followed by the Company through its system. Within the claim payment process of the Company, all documents are followed by the electronic archiving system by keeping the original ones.

Reinsurance policies

The Company cedes risk based life insurance policies (death and other additional insured risks) through the reinsurance of the risks. Since technical profitability of risk based life insurance policies is high, maximum retention amount determined based on actuarial calculations is held by the Company in its conservation and the amount exceeding maximum retention amount is ceded to reinsurance companies through surplus treaties. On the other hand, the Company keeps less risk in its conservation for uncertain risks (such as critical illness).

In the case of life loss, disability resulted by accident, for employees to remain unemployed in private sector, hospitalization of self employed; quota share reinsurance treaty with reinsurance share ratio of 100% is contracted for the unemployment insurance which provides income guarantee in each insurance year.

Moreover, each year the Company signs excess of loss reinsurance contracts to protect its conservation for catastrophic damages such as earthquake, flood, major public transportation accidents, major natural disasters or terrorist attacks.

4 Management of insurance and financial risk (continued)

4.1 Management of insurance risk (continued)

Reinsurance companies

The Company works with reinsurance companies in order to afford reinsurance assurance related to other collateral guarantee given under the life insurance and non life insurance branches for preservation of financial structure and allocation of professional risk considering the existing and varying product structure. In this context, Company's job acceptance capacity and elasticity are increased with the reinsurance agreements and it is provided that the risk is spreaded to different reinsurers by working with different reinsurance companies. Serving to customers with different product structures is intended by working with varying reinsurers.

The decisive criteria for the relationship with reinsurers are as follows:

- i) Financial strength,
- ii) Long-term business relationship approach,
- iii) Competitive prices
- iv) Capacity provided for facultative and un-proportional (catastrophic) reinsurance contracts.
- v) Opportunities and information provided in risk assessment process, product development, trainings, information about new developments in the sector and etc.

Performance of the reinsurance companies in treaty agreements is evaluated for each year by considering the payment performance of the reinsurers for the claims paid and other due payables to the Company. Performance of the reinsurance companies in facultative agreements is evaluated by considering capacity provided to the Company, speed in operational reinsurance transactions, and technical and market information provided to the Company. In case where the performance of the reinsurer is not assessed as adequate, the Company decides on to engage with alternative reinsurance companies.

As a result of stable and consistent pricing and risk acceptance policies, risk assessment policies and conditions agreed with the treaty reinsurers enable the Company to insure the risk in higher amounts than the market averages.

Münchener Rückversicherungs AG ("Munich Re"), located in Munich, is the leader reinsurance firm of the Company for life insurance policies. Milli Reasürans TAŞ ("Milli Re") is the second reinsurance firm in terms of its reinsurance share. The third big reinsurance firm is Scor Global Company. Fourth reinsurance firm is RGA and fifth reinsurance firm is Genworth.

In unemployment insurance, the Company has engaged quota share reinsurance treaties with 100% reinsurance share ratio with BNP Paribas Cardif Hayat Sigorta AŞ ("Cardif") starting from 2015. Recent ratings of these companies given by international institutions are as follows:

| Reinsurer | Rating | Standard & Poors | | | AM Best | | |
|--------------------|--------|------------------|------------|--------|----------|------------|--|
| | | Outlook | Date | Rating | Outlook | Date | |
| Munich-Re | AA- | Stable | 22.12.2006 | A+ | Positive | 07.09.2007 | |
| Scor Global Life | AA- | Stable | 07.09.2015 | A | Positive | 11.09.2015 | |
| RGA | AA- | Positive | 29.07.2014 | A+ | Positive | 27.02.2014 | |
| Milli-Re | trAA+ | - | 22.07.2014 | B+ | Stable | 13.06.2014 | |
| Bnp Paribas Cardif | A+ | Negative | 06.07.2015 | A+ | Stable | 22.03.2011 | |
| Genworth | A- | Positive | 19.02.2015 | A- | Positive | 19.02.2015 | |
| Arch Re | A+ | Stable | 2014 | A+ | Stable | 2014 | |

4 Management of insurance and financial risk (continued)

4.1 Management of insurance risk (continued)

Reinsurance companies (continued)

The Company's ratings, provide information about the tracking the financial structure of companies, allow monitoring the sustainability of long term business relationship, and the minimum capital determination is done related to the communiques on financial structure and capital adequacy of insurance, reinsurance and pension fund companies.

4.2 Financial risk management

Introduction and overview

This note presents information about the Company's exposure to each of the below risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board of Directors monitors the effectiveness of the risk management system through the internal audit department.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

Credit risk

Credit risk is basically defined as the possibility that a counterparty will fail to meet its obligations in accordance under agreed terms of a contract. The main financial statement balances that the Company has credit risk exposure is as follows:

- cash at banks
- other cash and cash equivalents
- available for sale financial assets
- financial assets held for trading
- investments with risks on policyholders
- premium receivables from policyholders
- receivables from intermediaries (agencies)
- receivables from private pension operations; receivables from pension investment funds and participants
- receivables from reinsurance companies related to claims paid and commissions accrued
- reinsurance shares of insurance liabilities
- due from related parties
- other receivables

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Credit risk (continued)

Financial assets subject to credit risk of the company mainly consist of Eurobonds issued by the Republic of Turkey Government and private sector bills; time and demand deposits held in banks and financial institutions of Turkey. These receivables are not to be considered as having high credit risk.

Reinsurance contracts are the most common method to manage insurance risk. This does not, however, discharge the Company's liability as the primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholders. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalization of the reinsurance contract.

Net carrying value of the assets that is exposed to credit risk is shown in the table below:

| | 31 December 2015 | 31 December 2014 |
|--|----------------------|----------------------|
| Receivables from main operations (Note 12) | 7.659.466.225 | 6.172.161.959 |
| Cash and cash equivalents (Note 14) | 1.304.306.348 | 1.010.804.992 |
| Financial assets and financial investments with risks on policyholders (Note 11) | 33.825.954 | 106.353.740 |
| Reinsurer share in outstanding claims reserve (Note 10), (Note 17) | 9.257.459 | 11.238.057 |
| Other receivables (Note 12) | 29.140 | 17.138 |
| Total | 9.006.885.126 | 7.300.575.886 |

As at 31 December 2015 and 31 December 2014, the aging of the receivables from main operations is as follows:

| | 31 December 2015 | | 31 December 2014 | |
|--------------------------|----------------------|--------------------|----------------------|--------------------|
| | Gross amount | Provision (*) | Gross amount | Provision (*) |
| Not past due | 7.639.110.743 | - | 6.150.070.140 | - |
| Past due 0-30 days | 9.419.352 | - | 11.032.473 | - |
| Past due 31-60 days | 781.974 | - | 1.860.912 | - |
| Past due 61-180 days (*) | 1.266.568 | - | 1.312.978 | - |
| Past due 181-365 days | 1.380.473 | - | 1.453.440 | - |
| More than one year | 12.650.400 | - | 10.293.784 | - |
| Total | 7.664.609.510 | (5.143.285) | 6.176.023.727 | (3.861.768) |

(*) Provision for the impairment of entrance fees which could not be collected yet and other receivables related to the pension operations amounted to TL 5.062.705 (31 December 2014: TL 3.818.708) , presented as netted off from receivables from private pension operations in the accompanying financial statements

The Company books provision for the portion of entry fee receivables which is accrued during the entry and will be collected in maximum 12 installments.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Credit risk (continued)

The movement of the provision for receivables from private pension operations and insurance operations are as follows:

| | 1 January – 31 December 2015 | 1 January – 31 December 2014 |
|---|---|---|
| Provision for receivables from insurance and private pension operations at the beginning of the year | (3.861.768) | (3.401.706) |
| Provision (provided) / released during the year | (1.281.518) | (460.062) |
| Provision for receivables from insurance and private pension operations at the end of the year | (5.143.285) | (3.861.768) |

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet cash commitments associated with financial instruments.

Management of the Liquidity Risk

The Company considers the maturity match between asset and liabilities for the purpose of avoiding liquidity risk and ensure that it will always have sufficient liquidity to meet its liabilities when due.

The following table provides an analysis of assets and liabilities of the Company into relevant maturity groupings based on the remaining periods to repayments:

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management(continued)

Liquidity risk (continued)

| 31 December 2015 | Carrying value | Unallocated | No Maturity | Up to 1 month | 1 to 3 Month | 3 to 6 month | 6 to 12 month | More than 1 year |
|--|----------------------|----------------------|------------------|--------------------|--------------------|-------------------|--------------------|-------------------|
| Cash and cash equivalents | 1.304.306.348 | - | 6.567.214 | 191.194.224 | 229.936.560 | 38.678.598 | 837.929.752 | - |
| Financial assets and financial investments with risks on policyholders | 33.825.954 | 263.223 | - | - | 1.113.410 | 10.108.027 | 3.051.414 | 19.289.880 |
| Receivables from main operations | 7.659.466.225 | 7.584.242.053 | - | 36.267.835 | 21.986.513 | 13.613.589 | 3.356.235 | - |
| Due from related parties | - | - | - | - | - | - | - | - |
| Other receivables | 24.971 | - | - | 24.971 | - | - | - | - |
| Prepaid expenses and income accruals | 36.423.647 | - | - | 5.710.137 | 9.738.171 | 11.126.455 | 9.848.884 | - |
| Other current assets | 21.271 | - | - | - | 21.271 | - | - | - |
| Deposits and guarantees given | 4.169 | - | - | - | - | - | - | 4.169 |
| Tangible assets | 6.197.122 | 6.197.122 | - | - | - | - | - | - |
| Intangible assets | 28.538.306 | 28.538.306 | - | - | - | - | - | - |
| Deferred tax asset | 6.315.450 | 6.315.450 | - | - | - | - | - | - |
| Total assets | 9.075.123.463 | 7.625.556.154 | 6.567.214 | 233.197.167 | 262.795.925 | 73.526.669 | 854.186.285 | 19.294.049 |
| Payables arising from main operations | 7.703.557.491 | 7.582.143.950 | - | 106.578.330 | 7.226.403 | 5.835.821 | 1.772.987 | - |
| Due to related parties | 7.631.239 | - | - | 7.631.239 | - | - | - | - |
| Other liabilities | 2.522.785 | - | - | 2.522.785 | - | - | - | - |
| Insurance technical provisions (*) | 237.140.929 | 148.022.625 | - | 14.501.097 | 24.628.588 | 27.840.784 | 22.147.835 | - |
| Investment contract liabilities (**) | 25.882.328 | - | - | - | - | - | - | 25.882.328 |
| Provisions for taxes and other similar obligations | 11.614.646 | - | - | 11.614.646 | - | - | - | - |
| Provisions for other risks | 7.783.266 | - | - | - | - | - | 3.026.288 | 4.756.978 |
| Other Deferred Income and Expense Accruals | 11.105.692 | - | - | 5.783.731 | 1.634.417 | 1.955.666 | 1.731.878 | - |
| Equity | 1.067.885.087 | 1.067.885.087 | - | - | - | - | - | - |
| Total liabilities | 9.075.123.463 | 8.798.051.662 | - | 148.631.828 | 33.489.408 | 35.632.271 | 28.678.988 | 30.639.306 |

(*) Outstanding claims reserve, short term and long term life mathematical reserve and equalization reserve are presented within unallocated column in the table above.

(***) Investment contracts including savings and profit sharing provisions for saving life products are presented in more than 1 year column in the table above.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management(continued)

Liquidity risk (continued)

| 31 December 2014 | Carrying Value | Unallocated | No Maturity | Up to 1 month | 1 to 3 Month | 3 to 6 month | 6 to 12 month | More than 1 year |
|--|----------------------|----------------------|------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| Cash and cash equivalents | 1.010.804.992 | - | 7.285.917 | 225.375.625 | 117.914.146 | 289.562.936 | 370.666.368 | - |
| Financial assets and financial investments with risks on policyholders | 106.353.740 | 263.223 | - | 16.423.174 | 41.198.024 | 5.468.457 | 1.362.947 | 41.637.915 |
| Receivables from main operations | 6.172.161.959 | 6.096.293.046 | - | 39.976.339 | 20.066.367 | 12.695.852 | 3.130.322 | 33 |
| Due from related parties | - | - | - | - | - | - | - | - |
| Other receivables | 12.969 | - | - | 12.969 | - | - | - | - |
| Prepaid expenses and income accruals | 40.173.724 | - | - | 6.162.506 | 10.520.796 | 12.431.578 | 11.058.844 | - |
| Other current assets | 13.576 | - | - | - | 13.576 | - | - | - |
| Deposits and guarantees given | 4.169 | - | - | - | - | - | - | 4.169 |
| Tangible assets | 5.561.628 | 5.561.628 | - | - | - | - | - | - |
| Intangible assets | 24.558.126 | 24.558.126 | - | - | - | - | - | - |
| Deferred tax asset | 4.877.547 | 4.877.547 | - | - | - | - | - | - |
| Total assets | 7.364.522.430 | 6.131.553.570 | 7.285.917 | 287.950.613 | 189.712.909 | 320.158.823 | 386.218.481 | 41.642.117 |
| Payables arising from main operations | 6.199.159.980 | 6.093.307.525 | - | 89.877.478 | 8.036.918 | 5.691.454 | 2.246.605 | - |
| Due to related parties | 10.254.752 | - | - | 10.254.752 | - | - | - | - |
| Other liabilities | 2.303.936 | - | - | 2.303.936 | - | - | - | - |
| Insurance technical provisions (*) | 222.861.506 | 122.850.548 | - | 15.591.536 | 26.769.131 | 31.726.217 | 25.924.074 | - |
| Investment contract liabilities (**) | 25.756.606 | - | - | - | - | - | - | 25.756.606 |
| Provisions for taxes and other similar obligations | 10.158.134 | - | - | 10.158.134 | - | - | - | - |
| Provisions for other risks | 7.276.107 | - | - | - | - | - | - | - |
| Other Deferred Income and Expense Accruals | 10.172.963 | - | - | 5.796.166 | 1.413.555 | 1.628.325 | 1.334.917 | 4.468.626 |
| Equity | 876.578.446 | 876.578.446 | - | - | - | - | - | - |
| Total liabilities | 7.364.522.430 | 7.092.736.519 | - | 133.982.002 | 36.219.604 | 39.045.996 | 32.313.077 | 30.225.232 |

(*) Outstanding claims reserve, short term and long term life mathematical reserve and equalization reserve are presented within unallocated column in the table above.

(**) Investment contracts including savings and profit sharing provisions for saving life products are presented in more than 1 year column in the table above.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Market risk

Market risk is the risk that changes in market prices, such as interest rate, foreign exchange rates and credit spreads will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

Currency risk

The Company is exposed to currency risk through its transactions denominated in foreign currencies.

Foreign exchange gains and losses due to foreign currency denominated transactions are recognized in the period of the transaction. Monetary assets and liabilities denominated in foreign currencies are measured at the exchange rates ruling at balance sheet date with the resulting exchange differences recognized in the statement of income as foreign exchange gains or losses.

The Company's exposure to foreign currency risk is as follows:

| 31 December 2015 | US Dollar | Euro | Other Currencies | Total |
|--|---------------------|--------------------|-------------------------|---------------------|
| Cash and cash equivalents | 38.489.855 | 207.503 | 21.504 | 38.718.862 |
| Financial assets and financial investments with risks on policyholders | 16.543.391 | 2.746.488 | - | 19.289.879 |
| Receivables from main operations | 6.950.171 | 96.191 | - | 7.046.363 |
| Total foreign currency denominated assets | 61.983.417 | 3.050.183 | 21.504 | 65.055.103 |
| Payables arising from main operations | (652.803) | (29.488) | (95) | (682.386) |
| Insurance technical provisions | (6.044.620) | (839.600) | (1.276) | (6.885.496) |
| Investment contract liabilities | (23.508.316) | (2.374.011) | - | (25.882.326) |
| Total foreign currency denominated liabilities | (30.205.739) | (3.243.099) | (1.371) | (33.450.209) |
| Balance sheet position | 31.777.679 | (192.916) | 20.132 | 31.604.895 |

| 31 December 2014 | US Dollar | Euro | Other Currencies | Total |
|--|---------------------|--------------------|-------------------------|---------------------|
| Cash and cash equivalents | 9.358.834 | 907 | 486.571 | 9.846.312 |
| Financial assets and financial investments with risks on policyholders | 16.833.252 | 2.510.566 | - | 19.343.818 |
| Receivables from main operations | 4.456.702 | 145.500 | - | 4.602.202 |
| Total foreign currency denominated assets | 30.648.788 | 2.656.973 | 486.571 | 33.792.332 |
| Payables arising from main operations | (372.283) | (15.578) | (82) | (387.943) |
| Insurance technical provisions | (3.101.760) | (759.664) | (2.249) | (3.863.673) |
| Investment contract liabilities | (23.339.151) | (2.417.456) | - | (25.756.606) |
| Total foreign currency denominated liabilities | (26.813.194) | (3.192.698) | (2.331) | (30.008.222) |
| Balance sheet position | 3.835.594 | (535.725) | 484.240 | 3.784.110 |

TL equivalents of the related monetary amounts denominated in foreign currencies are presented in the table above.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Market risk (continued)

Transactions denominated in foreign currencies are recorded at the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are measured as TL at the purchasing exchange rates announced by the Central Bank of Turkey ruling at 31 December 2015. Only life mathematical provisions and loans to the policyholders are measured at effective selling rates announced by the Central Bank of Turkey as disclosed on the face of policies.

Foreign exchange rates used for the translation of foreign currency denominated monetary assets and liabilities as at balance sheet date are as follows:

| 31 December 2015 | USD Dollar | Euro |
|--|-------------------|-------------|
| Foreign currency rate used in translation of balance sheet items | 2,9076 | 3,1776 |
| Foreign currency rates used in calculation of life mathematical provision and loans to the policyholders | 2,9172 | 3,1881 |
| 31 December 2014 | USD Dollar | Euro |
| Foreign currency rate used in translation of balance sheet items | 2,3189 | 2,8207 |
| Foreign currency rates used in calculation of life mathematical provision and loans to the policyholders | 2,3265 | 2,8300 |

Exposure to currency risk

A 10 percent devaluation of the TL against the following currencies as at 31 December 2015 and 31 December 2014 would have increased or decreased 12 month period of equity and profit or loss (excluding tax effects) by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. In case of a 10 percent revaluation of the TL against the following currencies, the effect will be in opposite direction.

| | 31 December 2015 | | 31 December 2014 | |
|-------------------|-------------------------|------------------|-------------------------|-------------------|
| | Profit or loss | Equity(*) | Profit or loss | Equity (*) |
| US Dollar | 3.128.406 | 3.177.768 | 342.488 | 383.559 |
| Euro | (24.339) | (19.292) | (55.712) | (53.572) |
| Others | 2.013 | 2.013 | 48.424 | 48.424 |
| Total, net | 3.106.080 | 3.160.489 | 335.200 | 378.411 |

(*)Equity effect also includes profit or loss effect of 10% devaluation of TL against related currencies.

Exposure to interest rate risk

The principle risk to trading portfolios are exposed is the risk of fluctuations in the fair values of financial instruments because of a change in market interest rate. The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instrument because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for reprising bands.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Market risk (continued)

As at balance sheet date; the interest rate profile of the Company's interest earning financial assets and interest bearing financial liabilities are detailed below:

| | 31 December 2015 | 31 December 2014 |
|---|------------------|------------------|
| Fixed income financial assets | | |
| Financial assets with fixed interest rates: | | |
| Banks (time deposit) (Not 14) | 1.200.703.085 | 923.658.945 |
| Financial investments with risks on policyholders – Available for sale financial assets – Eurobonds (Note 11) | 19.289.879 | 19.343.818 |
| Available for sale financial assets – private sector bills (Note 11) | 14.272.852 | 56.015.171 |
| Financial assets held for trading purpose – private sector bills (Note 11) | - | 3.798.473 |
| Financial assets held for trading purpose – government bonds (Note 11) | - | 564.607 |
| Loans to the policyholders (Note 12) | 100.343 | 72.358 |
| Non-fixed income financial assets | | |
| Financial assets held for trading purpose – private sector bills (Note 11) | - | 3.060.310 |
| Financial assets held for trading purpose – investment funds (Note 11) | - | 23.308.138 |
| Financial liabilities: | None | None |

Interest rate sensitivity of financial instruments

Interest rate sensitivity of the statement of income is the effect of the assumed changes in interest rates on the fair values of financial assets at fair value through profit or loss and on the net interest income as at and for the year ended 31 December 2015 and 31 December 2014 of the floating rate non-trading financial assets and financial liabilities held at 31 December 2015 and 31 December 2014. Interest rate sensitivity of equity is calculated by revaluing available-for-sale financial assets at 31 December 2015 and 31 December 2014 for the effects of the assumed changes in interest rates. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The table below demonstrating the effect of changes in interest rates on statement of income and equity excludes tax effects on related loss or income.

| | Statement of income | | Equity (*) | |
|---|---------------------|-----------------|------------------|-----------------|
| | 100 bp increase | 100 bp decrease | 100 bp increase | 100 bp decrease |
| 31 December 2015 | | | | |
| Financial assets held for trading purpose | - | - | - | - |
| Available for sale financial assets | - | - | (58.719) | 59.541 |
| Financial investments with risks on policyholders (Available for sale financial assets) | - | - | (49.555) | 54.667 |
| Total, net | - | - | (108.274) | 114.208 |
| | | | | |
| | Statement of income | | Equity (*) | |
| | 100 bp increase | 100 bp decrease | 100 bp increase | 100 bp decrease |
| 31 December 2014 | | | | |
| Financial assets held for trading purpose | (278.437) | 285.611 | (278.437) | 285.611 |
| Available for sale financial assets | - | - | (142.618) | 145,15 |
| Financial investments with risks on policyholders (Available for sale financial assets) | - | - | (47.985) | 53.198 |
| Total, net | (278.437) | 285.611 | (469.040) | 338.809 |

(*) Equity effect also includes 100 base point (bp) effect of increase and decrease in interest rates on profit or loss.

4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Market risk (continued)

Fair value information

The estimated fair values of financial instruments have been determined using available market information, and where it exists, appropriate valuation methodologies. The Company has classified its financial assets as whether held for trading purpose or available for sale and measured its financial assets at their fair values at the end of the year.

Management estimates that the fair value of other financial assets and liabilities are not materially different than their carrying values.

Classification relevant to fair value information

IFRS 7 – Financial instruments: Disclosures requires the classification of fair value measurements into a fair value hierarchy by reference to the observability and significance of the inputs used in measuring fair value of financial instruments measured at fair value to be disclosed. This classification basically relies on whether the relevant inputs are observable or not. Observable inputs refer to the use of market data obtained from independent sources, whereas unobservable inputs refer to the use of predictions and assumptions about the market made by the Company. This distinction brings about a fair value measurement classification generally as follows:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3: Fair value measurements using inputs for the assets or liability that are not based on observable market data (unobservable inputs).

Classification requires using observable market data if possible. Fair value of financial assets and liabilities shown in the financial statements at fair value are presented below:

| | 31 December 2015 | | | Total |
|--|-------------------|---------|---------|-------------------|
| | Level 1 | Level 2 | Level 3 | |
| Financial assets | | | | |
| Available for sale financial assets (Note 11) (*) | 14.272.852 | - | - | 14.272.852 |
| Financial assets held for trading (Note 11) | - | - | - | - |
| Financial investments with risks on policyholders classified as available for sale (Note 11) | 19.289.879 | - | - | 19.289.879 |
| Total financial assets | 33.562.731 | - | - | 33.562.731 |

(*) The Company's equity instruments belong to Emeklilik Gözetim Merkezi A.Ş. are classified as available-for-sale investments amounting to TL 263.223, that do not have quoted prices in an active market and whose fair values cannot be reliably measured are stated at cost.

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4 Management of insurance and finance risk (continued)

4.2 Financial risk management (continued)

Market risk (continued)

| | 31 December 2014 | | | Total |
|--|--------------------|----------|----------|--------------------|
| | Level 1 | Level 2 | Level 3 | |
| Financial assets | | | | |
| Available for sale financial assets (Note 11) (*) | 59.075.481 | - | - | 59.075.481 |
| Financial assets held for trading (Note 11) | 27.671.218 | - | - | 27.671.218 |
| Financial investments with risks on policyholders classified as available for sale (Note 11) | 19.343.818 | - | - | 19.343.818 |
| Total financial assets | 106.090.517 | - | - | 106.090.517 |

(*) The Company's equity instruments belong to Emeklilik Gözetim Merkezi A.Ş. are classified as available-for-sale investments amounting to TL 263.223, that do not have quoted prices in an active market and whose fair values cannot be reliably measured are stated at cost.

Capital management

The Company's capital management policies include the following:

- To comply with the insurance capital requirements required by the Undersecretariat of Treasury;
- To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- To provide an adequate return to shareholders by pricing insurance contracts in line with the level of risk assumed.

In accordance with the "Circular Regarding the Measurement and Assessment of Capital Adequacy of Insurance, Reinsurance and Private Pension Companies" issued by the Undersecretariat of Treasury on 19 January 2008 dated and 26761 numbered Official Gazette, the Company measured its minimum capital requirement as at 30 June 2015 as TL 85.565.801. As at 30 June 2015, the Company's total equity in its statutory financial statements amounted to TL 981.415.982 which is above the minimum capital requirement amount.

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4 Management of insurance and financial risk (continued)

4.2 Financial risk management (continued)

Gains and losses from financial instruments

| Financial gains and losses recognized in the statement of income | 1 January – 31 December 2015 | 1 January – 31 December 2014 |
|--|---|---|
| Interest income from bank deposits | 110.909.757 | 77.787.468 |
| Income accrual and valuation differences of financial assets | 8.600.279 | 12.366.267 |
| Gains from trading of debt securities | 702.801 | 1.379.625 |
| Income from Turkish Derivatives Exchange transactions | 168.536 | 640.874 |
| Foreign exchange gains (***) | 44.330.948 | 24.366.082 |
| Dividend Income | - | 37.436 |
| Financial gains (*) | 164.712.321 | 116.577.752 |
| Foreign exchange losses (****) | (37.635.857) | (22.397.064) |
| Losses from trading of debt securities | (4.596.519) | (2.016.314) |
| Losses from Turkish Derivatives Exchange transactions | (71.796) | (592.245) |
| Others | (6.014.970) | (148.990) |
| Financial losses (**) | (48.319.142) | (25.154.613) |
| Financial gains and losses recognized in the statement of income. net | 116.393.179 | 91.423.139 |

(*) Total financial gains also include life investment income.

(**) Total financial losses do not include depreciation and amortisation expenses.

(***) Includes the foreign exchange income and losses shown under life branch investment income.

| Financial gains and losses recognized in equity | 31 December 2015 | 31 December 2014 |
|--|-------------------------|-------------------------|
| Valuation difference from financial assets | 538.138 | 479.505 |
| Deferred tax effect | (107.628) | (95.901) |
| Interest income end of the period | 430.510 | 383.604 |

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5 Segment reporting

Segment reporting is presented based on the Company's operations and geographical segments. The Company's main segment reporting is based on the Company's operations.

The related assets and liabilities by branches and operation results are prepared according to the accounting interpretations explained under "Summary of Significant Accounting Policies".

Geographical segment reporting

The main geographical segment the Company operating in, is Turkey, so the Company does not disclose geographical segment reporting.

Operating segments

| 1 January - 31 December 2015 | Life | Non-Life | Private Pension | Other/ Unallocated | Total |
|---|--------------------|-------------------|----------------------|----------------------|----------------------|
| Continuing operations | | | | | |
| Technical income | 317.482.732 | 5.833 | 172.812.136 | - | 490.300.701 |
| Technical expense | (187.052.787) | (8.408) | (140.202.171) | - | (327.263.366) |
| Other gains and losses, total | - | - | - | 77.545.412 | 77.545.412 |
| Technical net profit from ongoing operations | 130.429.945 | (2.575) | 32.609.965 | 77.545.412 | 240.582.747 |
| Profit before taxes | 130.429.945 | (2.575) | 32.609.965 | 77.545.412 | 240.582.747 |
| Income tax expense | - | - | - | (49.674.970) | (49.674.970) |
| Profit for the period (loss) | 130.429.945 | (2.575) | 32.609.965 | 27.870.442 | 190.907.777 |
| Other segment information | | | | | |
| Depreciation expense (Note 6) | - | - | - | - | 2.213.324 |
| Amortisation expense (Note 8) | - | - | - | - | 16.059.428 |
| 31 December 2015 | | | | | |
| | Hayat | Hayat-dışı | Emeklilik | Dağıtılamayan | Toplam |
| Associates | - | - | 263.223 | - | 263.223 |
| Receivables from main operations | 58.058.603 | - | 7.601.407.622 | - | 7.659.466.225 |
| Tangible and intangible assets | - | - | - | 34.735.428 | 34.735.428 |
| Deferred acquisition costs | 35.545.876 | - | - | - | 35.545.876 |
| Other assets | 19.289.879 | - | - | 1.325.822.832 | 1.345.112.711 |
| Total assets | 112.894.358 | - | 7.601.670.845 | 1.360.558.260 | 9.075.123.463 |
| Insurance contract technical provisions | 263.024.711 | (1.454) | - | - | 263.023.257 |
| Other liabilities | 30.980.544 | - | 7.678.834.776 | 34.399.799 | 7.744.215.119 |
| Shareholders equity | - | - | - | 1.067.885.087 | 1.067.885.087 |
| Total liabilities | 294.005.255 | (1.454) | 7.678.834.776 | 1.102.284.886 | 9.075.123.463 |

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5 Segment reporting (continued)

Operating segments (continued)

| 1 January - 31 December 2014 | Life | Non-Life | Private Pension | Other/ Unallocated | Total |
|---|--------------------|-------------------|------------------------|---------------------------|----------------------|
| Continuing operations | | | | | |
| Technical income | 292.924.072 | 2.621 | 137.922.170 | - | 430.848.863 |
| Technical expense | (165.510.777) | (15.067) | (116.993.062) | - | (282.518.906) |
| Other gains and losses, total | - | - | - | 66.241.832 | 66.241.832 |
| Technical net profit from ongoing operations | 127.413.295 | (12.446) | 20.929.108 | 66.241.832 | 214.571.789 |
| Profit before taxes | 127.413.295 | (12.446) | 20.929.108 | 66.241.832 | 214.571.789 |
| Income tax expense | - | - | - | (44.655.377) | (44.655.377) |
| Profit for the period (loss) | 127.413.295 | (12.446) | 20.929.108 | 21.586.455 | 169.916.412 |
| Other segment information | | | | | |
| Depreciation expense (Note 6) | - | - | - | - | 1.823.646 |
| Amortisation expense (Note 8) | - | - | - | - | 12.412.546 |
| 31 December 2014 | | | | | |
| | Hayat | Hayat-dışı | Emeklilik | Dağıtılamayan | Toplam |
| Shareholders | - | - | 263.223 | - | 263.223 |
| Receivables from main operations | 58.583.672 | - | 6.113.578.287 | - | 6.172.161.959 |
| Tangible and intangible assets | - | - | - | 30.119.754 | 30.119.754 |
| Deferred acquisition costs | 39.288.829 | - | - | - | 39.288.829 |
| Other assets | 19.343.818 | - | - | 1.103.344.847 | 1.122.688.665 |
| Total assets | 117.216.319 | - | 6.113.841.510 | 1.133.464.601 | 7.364.522.430 |
| Insurance contract technical provisions | 248.622.802 | (4.690) | - | - | 248.618.112 |
| Other liabilities | 30.987.829 | - | 6.173.403.632 | 34.934.411 | 6.239.325.872 |
| Shareholders equity | - | - | - | 876.578.446 | 876.578.446 |
| Total liabilities | 279.610.631 | (4.690) | 6.173.403.632 | 911.512.857 | 7.364.522.430 |

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6 Tangible assets

Movement in tangible assets in the period from 1 January to 31 December 2015 is presented below:

| | 1 January 2015 | Additions | Disposals | 31 December 2015 |
|--|--------------------|--------------------|--------------------|---------------------|
| Cost: | | | | |
| Furniture and fixtures | 12.713.746 | 2.497.857 | (1.313.301) | 13.898.302 |
| Other tangible assets (including leasehold improvements) | 2.136.319 | 355.569 | (103.618) | 2.388.270 |
| Tangible assets acquired through finance leasing | 168.464 | - | - | 168.464 |
| | 15.018.529 | 2.853.426 | (1.416.919) | 16.455.036 |
| Accumulated depreciation: | | | | |
| Furniture and fixtures | (7.446.096) | (2.074.388) | 1.308.693 | (8.211.791) |
| Other tangible assets (including leasehold improvements) | (1.842.341) | (138.936) | 103.618 | (1.877.659) |
| Tangible assets acquired through finance leasing | (168.464) | - | - | (168.464) |
| | (9.456.901) | (2.213.324) | 1.412.311 | (10.257.914) |
| Net book value | 5.561.628 | | | 6.197.122 |

Movement in tangible assets in the period from 1 January to 31 December 2014 is presented below:

| | 1 January 2014 | Additions | Disposals | 31 December 2014 |
|--|--------------------|--------------------|----------------|--------------------|
| Cost: | | | | |
| Furniture and fixtures | 10.120.022 | 2.596.784 | (3.060) | 12.713.746 |
| Other tangible assets (including leasehold improvements) | 1.841.193 | 295.126 | - | 2.136.319 |
| Tangible assets acquired through finance leasing | 168.464 | - | - | 168.464 |
| | 12.129.679 | 2.891.910 | (3.060) | 15.018.529 |
| Accumulated depreciation: | | | | |
| Furniture and fixtures | (5.678.747) | (1.767.539) | 190 | (7.446.096) |
| Other tangible assets (including leasehold improvements) | (1.786.234) | (56.107) | - | (1.842.341) |
| Tangible assets acquired through finance leasing | (168.464) | - | - | (168.464) |
| | (7.633.445) | (1.823.646) | 190 | (9.456.901) |
| Net book value | 4.496.234 | | | 5.561.628 |

There is no change in depreciation method in the current period.

There are no finance lease re-payments during the current and the prior year.

7 Investment properties

None.

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8 Intangible assets

Movement in intangible assets in the period from 1 January to 31 December 2015 is presented below:

| | 1 January 2015 | Additions | Disposals | 31 December 2015 |
|----------------------------------|---------------------|---------------------|-----------|---------------------|
| Cost: | | | | |
| Rights | 334.371 | - | - | 334.371 |
| Other intangible assets(*) | 79.892.602 | 20.039.608 | - | 99.932.210 |
| | 80.226.973 | 20.039.608 | - | 100.266.581 |
| Accumulated amortisation: | | | | |
| Rights | (334.371) | - | - | (334.371) |
| Other intangible assets(*) | (55.334.476) | (16.059.428) | - | (71.393.904) |
| | (55.668.847) | (16.059.428) | - | (71.728.275) |
| Net book value | 24.558.126 | | | 28.538.306 |

Movement in intangible assets in the period from 1 January to 31 December 2014 is presented below:

| | 1 January 2014 | Additions | Disposals | 31 December 2014 |
|----------------------------------|---------------------|---------------------|-----------|---------------------|
| Cost: | | | | |
| Rights | 334.371 | - | - | 334.371 |
| Other intangible assets(*) | 60.874.049 | 19.018.553 | - | 79.892.602 |
| | 61.208.420 | 19.018.553 | - | 80.226.973 |
| Accumulated amortisation: | | | | |
| Rights | (334.371) | - | - | (334.371) |
| Other intangible assets(*) | (42.921.930) | (12.412.546) | - | (55.334.476) |
| | (43.256.301) | (12.412.546) | - | (55.668.847) |
| Net book value | 17.952.119 | | | 24.558.126 |

(*) Other intangible assets consist of computer softwares.

9 Investments in associates

None.

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10 Reinsurance assets/(liabilities)

Outstanding reinsurance assets and liabilities of the Company, as a ceding company in accordance with the existing reinsurance contracts are as follows:

| Reinsurance assets | 31 December 2015 | 31 December 2014 |
|---|-------------------------|-------------------------|
| Reinsurance share of unearned premiums reserve (Note 17) | 23.429.514 | 24.367.468 |
| Reinsurance share of outstanding claims reserve (Note 17) | 9.257.459 | 11.238.057 |
| Receivables from reinsurers (Note 12) | 6.453.362 | 5.513.784 |
| Total | 39.140.335 | 41.119.309 |

There is not any impairment losses recognized for reinsurance assets.

| Reinsurance liabilities | 31 December 2015 | 31 December 2014 |
|--|-------------------------|-------------------------|
| Deferred commission income (Deferred income) (Note 19) | 6.257.829 | 5.231.481 |
| Payables to the reinsurers related to premiums ceded (Note 19) | 9.851.616 | 11.026.835 |
| Total | 16.109.445 | 16.258.316 |

Gains and losses recognized in the statement of income in accordance with existing reinsurance contracts are as follows:

| | 1 January– 31 December 2015 | 1 January– 31 December 2014 |
|---|--|--|
| Ceded premiums to reinsurers during the period (Note 17) | (44.454.315) | (48.852.797) |
| Reinsurance share of unearned premiums reserve, at the beginning of the period (Note 17) | (24.367.468) | (20.589.658) |
| Reinsurance share of unearned premiums reserve, at the end of the period (Note 17) | 23.429.514 | 24.367.468 |
| Ceded premiums to reinsurers (Note 17) | (45.392.269) | (45.074.987) |
| Reinsurance share of claims paid, during the period (Note 17) | 23.411.375 | 27.592.558 |
| Reinsurance share of outstanding claims reserve, at the beginning of the period (Note 17) | (11.238.057) | (13.541.924) |
| Reinsurance share of outstanding claims reserve, at the end of the period (Note 17) | 9.257.459 | 11.238.057 |
| Reinsurance share of claims incurred (Note 17) | 21.430.777 | 25.288.691 |
| Commission income accrued from reinsurers during period | 16.720.061 | 15.050.013 |
| Deferred commission income, at the beginning of the period (Note 19) | 5.231.481 | 4.123.272 |
| Deferred commission income, at the end of the period (Note 19) | (6.257.829) | (5.231.481) |
| Commission income earned from reinsurers | 15.693.713 | 13.941.804 |
| Total | (8.267.779) | (5.844.492) |

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11 Financial assets

As at 31 December 2015 and 2014, the Company's financial asset portfolio are detailed as follows:

| Financial assets and financial investments with risk on policyholders | 31 December 2015 | 31 December 2014 |
|--|-------------------------|-------------------------|
| Available for sale financial assets | 14.536.075 | 59.338.704 |
| Financial assets held for trading | - | 27.671.218 |
| Financial investments with risks on saving life policyholders classified as available for sale | 19.289.879 | 19.343.818 |
| Total | 33.825.954 | 106.353.740 |

As at 31 December 2015 and 31 December 2014, the Company's available for sale financial assets in its own portfolio are detailed as follows:

| | 31 December 2015 | | |
|--|-------------------------|-------------------|-----------------------|
| | Cost | Fair value | Carrying value |
| Debt instruments: | | | |
| Private sector bills (*) | 14.100.000 | 14.272.852 | 14.272.852 |
| Equity shares and other non-fixed income financial assets: | | | |
| Equity shares (**) | 263.223 | 263.223 | 263.223 |
| Total financial assets available for sale | 14.363.223 | 14.536.075 | 14.536.075 |

(*) Private sector bills is composed of Türkiye Finans Varlık Kiralama A.Ş. and Global Yatırım A.Ş. private sector bills amounts to TL 14.272.852.

(**) The financial assets available for sale whose fair values could not be reliably measured are presented at their cost value.

| | 31 December 2014 | | |
|--|-------------------------|-------------------|-----------------------|
| | Cost | Fair value | Carrying value |
| Debt instruments: | | | |
| Private sector bills (*) | 55.320.109 | 59.075.481 | 59.075.481 |
| Equity shares and other non-fixed income financial assets: | | | |
| Equity shares (**) | 263.223 | 263.223 | 263.223 |
| Total financial assets available for sale | 55.583.332 | 59.338.704 | 59.338.704 |

(*) Private sector bills is composed of T.Garanti Bankası A.Ş., Global Yatırım Holding A.Ş., Garanti Faktoring A.Ş., Bank Pozitif A.Ş. and Türkiye Finans Varlık Kiralama A.Ş. private sector bills amounts to TL 59.075.481.

(**) The financial assets available for sale whose fair values could not be reliably measured are presented at their cost value.

As at 31 December 2015 and 31 December 2014, the Company's financial assets held for trading are detailed as follows:

| | 31 December 2014 | | |
|--|-------------------------|-------------------|-----------------------|
| | Cost | Fair value | Carrying value |
| Debt instruments: | | | |
| Government bonds – TL | 554.297 | 564.607 | 564.607 |
| Private sector bills | 26.755.687 | 27.106.611 | 27.106.611 |
| Total financial assets held for trading purpose | 27.309.984 | 27.671.218 | 27.671.218 |

(*)Total financial assets held for trading purpose consist of government bonds and private sector bills amounting to TL 27.671.218. Private sector bills is composed of Aktif Yatırım Bankası A.Ş., Akfen Holding A.Ş., Global Yatırım A.Ş., Kapital Faktoring A.Ş., DD Konut Finansman A.Ş., Bank Pozitif A.Ş., Çelik Motor A.Ş., Limak Yatırım A.Ş., Deva Holding A.Ş., Rönesans Holding, Turkasset Varlık Yönetimi A.Ş., Arzum Ev Aletleri A.Ş., Sarten Ambalaj A.Ş., Gözde Yatırım Sermayesi., Alternatif Finansal Kiralama A.Ş. private sector bills.

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11 Financial assets (continued)

As at 31 December 2015 and 31 December 2014, the Company's financial investments with risks on saving life policyholders ("FIRSLP") are detailed as follows:

| | 31 December 2015 | | |
|---|-------------------|-------------------|-------------------|
| | Cost | Fair value | Carrying value |
| Debt instruments: | | | |
| Eurobonds issued by The Republic of Turkey Government | 15.726.560 | 19.289.879 | 19.289.879 |
| Total available for sale financial assets | 15.726.560 | 19.289.879 | 19.289.879 |
| | 31 December 2014 | | |
| | Cost | Fair value | Carrying value |
| Debt instruments: | | | |
| Eurobonds issued by The Republic of Turkey Government | 15.506.919 | 19.343.818 | 19.343.818 |
| Total available for sale financial assets | 15.506.919 | 19.343.818 | 19.343.818 |

All debt instruments presented above are traded in active markets.

There is no debt security issued during the period or issued before and paid during the period by the Company.

Value increases in financial assets for the last 3 years:

| <u>Year</u> | <u>Change in value increase/(decrease)</u> | <u>Total increase/(decrease) in value</u> |
|-------------|--|---|
| 2015 | 46.906 | 430.510 |
| 2014 | 169.629 | 383.604 |
| 2013 | (197.408) | 213.975 |

Value increases represent the differences between the financial assets' carrying value and the cost value at the end of the period.

Financial assets issued by related parties of the Company:

As at 31 December 2015, the Company has no investment funds, classified as private sector bills (31 December 2014: TL 59.075.483 of private sector bills)

Financial assets blocked in favor of the Undersecretariat of Treasury as a guarantee for the insurance activities are as follows:

| | 31 December 2015 | | |
|---|-------------------|-------------------|-------------------|
| | Cost | Fair value | Carrying value |
| Financial investments with risks on saving life policyholders – | | | |
| Eurobonds | 15.726.560 | 19.289.879 | 19.289.879 |
| Total | 15.726.560 | 19.289.879 | 19.289.879 |
| | 31 December 2014 | | |
| | Cost | Fair value | Carrying value |
| Financial investments with risks on saving life policyholders – Eurobonds | 15.506.919 | 19.343.818 | 19.343.818 |
| Total | 15.506.919 | 19.343.818 | 19.943.818 |

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12 Loan and receivables

| | 31 December 2015 | 31 December 2014 |
|---|----------------------|----------------------|
| Receivables from main operations (Note 4.2) | 7.659.466.225 | 6.172.161.959 |
| Other receivables (Note 4.2) | 24.971 | 12.969 |
| Non-current receivables | 4.169 | 4.169 |
| Total | 7.659.495.365 | 6.172.179.097 |
| Short-term receivables | 7.659.491.196 | 6.172.174.928 |
| Mid-term and long-term receivables | 4.169 | 4.169 |
| Total | 7.659.495.365 | 6.172.179.097 |

As at 31 December 2015 and 31 December 2014, receivables from main operations are detailed as follows:

| | 31 December 2015 | 31 December 2014 |
|---|----------------------|----------------------|
| Receivables from policyholders | 51.585.478 | 53.040.589 |
| Receivables from reinsurance companies (Note 10) | 6.453.362 | 5.513.784 |
| Provisions for doubtful receivables from policyholders (Note 4.2) | (80.580) | (43.059) |
| Total receivables from insurance operations, net | 57.958.260 | 58.511.314 |
| Loans to the policyholders (Note 4.2) | 100.343 | 72.358 |
| Receivables from private pension operations (Note 18) | 7.606.470.327 | 6.117.396.995 |
| Provision for receivables from private pension operations (Note 4.2), (Note 18) | (5.062.705) | (3.818.708) |
| Receivables from main operations | 7.659.466.225 | 6.172.161.959 |

Provision for both overdue receivables and receivables not due yet

- a) Receivables under legal or administrative follow up (due): None (31 December 2014: None).
- b) Provision for premium receivables (due): TL 80.580 (31 December 2014: TL 43.059).
- c) Provision for impairment of receivables from entrance fees: TL 5.062.705 (31 December 2014: TL 3.818.708)

The related party transactions of the Company are presented in Note 45 in detail.

The receivables and payables denominated in foreign currencies and detailed analyses of foreign currency balances are presented in Note 4.2.

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13 Derivative financial instruments

The Company does not have any derivative financial instruments as of 31 December 2015 and 31 December 2014.

14 Cash and cash equivalents

As at 31 December 2015 and 31 December 2014, cash and cash equivalents are as follows:

| | 31 December 2015 | | 31 December 2014 | |
|---|--------------------------|--------------------------------|--------------------------|--------------------------------|
| | At the end of the period | At the beginning of the period | At the end of the period | At the beginning of the period |
| Cash on hand | - | - | - | 48 |
| Bank deposits | 1.205.995.538 | 929.250.473 | 929.250.473 | 718.310.731 |
| Receivables from credit card collections (less than 3 months) | 97.036.050 | 79.860.132 | 79.860.132 | 66.948.255 |
| Other cash and cash equivalents (*) | 1.274.760 | 1.694.387 | 1.694.387 | 1.576.622 |
| Cash and cash equivalents in the balance sheet | 1.304.306.348 | 1.010.804.992 | 1.010.804.992 | 786.835.656 |
| Interest accruals on bank deposits | (19.200.410) | (20.265.817) | (20.265.817) | (7.667.946) |
| Total | 1.285.105.938 | 990.539.175 | 990.539.175 | 779.167.710 |
| Blocked amount | (153.035.064) | (123.681.234) | (123.681.234) | (91.739.720) |

(*) Other cash and cash equivalents consist of derivative exchange colletrals.

As at 31 December 2015 and 31 December 2014, the details of bank deposits are as follows:

| | 31 December 2015 | 31 December 2014 |
|--|----------------------|--------------------|
| Foreign currency denominated bank deposits | | |
| - time deposits | 38.697.358 | 9.748.862 |
| - demand deposits | 21.504 | 97.450 |
| Bank deposits in Turkish Lira | | |
| - time deposits | 1.162.005.727 | 913.910.082 |
| - demand deposits | 5.270.950 | 5.494.079 |
| Cash at banks | 1.205.995.539 | 929.250.473 |

As at 31 December 2015, cash collateral kept at banks in favour of the Undersecretariat of Treasury against insurance operations amounted to TL 153.035.064 (31 December 2014: TL 123.681.234).

Company's time deposits in T. Garanti Bankası A.Ş. is stated in note 45.

As at 31 December 2015 and 2014, the interest rate interval as follows:

| | 31 December 2015 | 31 December 2014 |
|------------------|------------------|------------------|
| | Interest rate(%) | Interest rate(%) |
| TL | 9,00%-13,95% | 9,26%-12,40% |
| Foreign Currency | 0,25%-2,75% | 0,15%-2,25% |

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15 Equity

Paid in capital

As at 31 December 2015 and 2014, the authorized nominal share capital of the Company is TL 50.000.000 and the share capital of the Company consists of 5.000.000.000 issued shares with TL 0.01 nominal value each.

There are not any treasury shares held by the Company itself or by its subsidiaries or associates.

There are not any equity shares issued which will be subject to sale in accordance with forward transactions and contracts.

The shareholder having direct or indirect control over the shares of the Company is Garanti Bankası Group, having 84,91% of the outstanding shares. Another party which have significant influence over the operations of the Company is Netherland based company Achmea BV having 15,00% of outstanding shares.

Legal reserves

The legal reserves consist of first and second reserves, appropriated in accordance with the Turkish Commercial Code ("TCC"). The TCC stipulates that the first legal reserve is appropriated out of statutory profits at the rate of 5%, until the total reserve reaches 20% of the Company's paid-in share capital. The second legal reserve is appropriated at the rate of 10% of all cash distributions in excess of 5% of the paid-in share capital. Under the TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid-in share capital.

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Legal reserves at the beginning of the period | 10.000.000 | 10.000.000 |
| Distribution of profit for the year | - | - |
| Legal reserves at the end of the period | 10.000.000 | 10.000.000 |

Extraordinary Reserves

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Extraordinary reserves at the beginning of the period | 643.590.337 | 505.609.640 |
| Distribution of profit for the year | 169.916.412 | 137.980.697 |
| Extraordinary reserves at the end of the period | 813.506.749 | 643.590.337 |

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15 Equity (continued)

Revaluation of financial assets

The period income and expenses accrued directly under equity as of balance sheet date is presented below:

| | 31 December 2015 | 31 December 2014 |
|---|-------------------------|-------------------------|
| Valuation differences from financial assets | 538.138 | 479.505 |
| Deferred tax effect | (107.628) | (95.901) |
| Fair value reserves at the end of the period | 430.510 | 383.604 |

16 Other reserves and equity component of DPF

As at 31 December 2015, there is not any other reserves presented under equity except for the fair value reserves of available-for-sale financial assets which is presented as “revaluation of financial assets” in the accompanying financial statements. Movement of fair value reserves of available-for-sale financial assets and their related tax effects are presented in Note 15.

The Company recognizes its liability to the policyholders due to the saving life products, classified as investment contracts, under life mathematical provisions. The Company recognizes its own portion for the unrealized gains and losses, recognized due to change in the fair values of available for sale financial assets backing long term investment contracts under equity within ‘revaluation of financial assets’.

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17 Insurance contract liabilities and reinsurance assets

As at 31 December 2015 and 31 December 2014, provisions for technical reserves of the Company are disclosed as follows:

| | 31 December 2015 | 31 December 2014 |
|--|--------------------|--------------------|
| Unearned premiums reserve, gross | 112.547.818 | 124.378.426 |
| Unearned premiums reserve, ceded (Note 10) | (23.429.514) | (24.367.468) |
| Unearned premiums reserve, net | 89.118.304 | 100.010.958 |
| Outstanding claims reserve, gross | 35.027.087 | 44.361.494 |
| Outstanding claims reserve, ceded (Note 10) | (9.257.459) | (11.238.057) |
| Outstanding claims reserve, net | 25.769.628 | 33.123.437 |
| Life mathematical reserve (shot term and long term) | 136.445.261 | 106.058.092 |
| Equalization reserve, net | 11.690.064 | 9.425.625 |
| Total insurance technical reserves, net | 263.023.257 | 248.618.112 |
| Short-term | 117.031.855 | 137.527.260 |
| Medium and long-term | 145.991.402 | 111.090.852 |
| Total insurance technical provisions, net | 263.023.257 | 248.618.112 |

As at 31 December 2015 and 2014, movements of the insurance liabilities and related reinsurance assets are presented below:

| | 1 January – 31 December 2015 | | |
|---|------------------------------|---------------------|-------------------|
| | Gross | Reinsurer share | Net |
| Unearned premiums reserve | | | |
| Unearned premiums reserve at the beginning of the period | 124.378.426 | (24.367.468) | 100.010.958 |
| Premiums written during the period | 328.799.180 | (44.454.315) | 284.344.865 |
| Premiums earned during the period | (340.629.788) | 45.392.269 | (295.237.519) |
| Unearned premiums reserve at the end of the period | 112.547.818 | (23.429.514) | 89.118.304 |

| | 1 January – 31 December 2014 | | |
|---|------------------------------|---------------------|--------------------|
| | Gross | Reinsurer share | Net |
| Unearned premiums reserve | | | |
| Unearned premiums reserve at the beginning of the period | 129.645.872 | (20.589.658) | 109.056.214 |
| Premiums written during the period | 318.764.768 | (48.852.865) | 269.911.903 |
| Premiums earned during the period | (324.032.214) | 45.075.055 | (278.957.159) |
| Unearned premiums reserve at the end of the period | 124.378.426 | (24.367.468) | 100.010.958 |

| | 1 January - | 1 January - |
|--|-------------------|------------------|
| | 31 December 2015 | 31 December 2014 |
| Equalization reserve at the beginning of the period | 9.425.625 | 7.348.502 |
| Increases during the period | 2.264.439 | 2.077.123 |
| Equalization reserve at the end of the period | 11.690.064 | 9.425.625 |

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17 Insurance contract liabilities and reinsurance assets (continued)

| | 1 January – 31 December 2015 | | |
|---|------------------------------|---------------------|-------------------|
| | Gross | Reinsurer share | Net |
| Outstanding claims reserve | | | |
| Outstanding claims reserve at the beginning of the period | 44.361.494 | (11.238.057) | 33.123.437 |
| Claims reported during the period and changes in the estimations of provisions for outstanding claims provided at the beginning of the period | 68.328.464 | (21.430.777) | 46.897.687 |
| Claims paid during the period | (77.662.871) | 23.411.375 | (54.251.496) |
| Outstanding claims reserve at the end of the period | 35.027.087 | (9.257.459) | 25.769.628 |
| | | | |
| | 1 January – 31 December 2014 | | |
| | Gross | Reinsurer share | Net |
| Outstanding claims reserve | | | |
| Outstanding claims reserve at the beginning of the period | 60.445.255 | (13.541.924) | 46.903.331 |
| Claims reported during the period and changes in the estimations of provisions for outstanding claims provided at the beginning of the period | 64.344.248 | (25.288.691) | 39.055.557 |
| Claims paid during the period | (80.428.009) | 27.592.558 | (52.835.451) |
| Outstanding claims reserve at the end of the period | 44.361.494 | (11.238.057) | 33.123.437 |

Claim development tables

The basic assumption used in the estimation of provisions for outstanding claims is the Company's past experience on claim developments. The Company's management uses the judgment to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates. The sensitivity of certain assumptions like legislative change, uncertainty in the estimation process, etc, is not possible to quantify. Furthermore, because of delays that arise between occurrence of a claim and its subsequent notification and eventual settlement, the outstanding claims reserve is not known with certainty at the balance sheet date. Consequently, the ultimate liabilities will vary as a result of subsequent developments. Differences resulting from reassessment of the ultimate liabilities are recognized in subsequent period financial statements.

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17 Insurance contract liabilities and reinsurance assets (continued)

Claim development tables (continued)

Development of insurance liabilities enables to measure the performance of the Company in estimation of its ultimate claim losses. The numbers presented on the top of the below tables show the changes in estimations of the Company for the claims in subsequent years after accident years. The numbers presented on the below of the below tables give the reconciliation of total liabilities with outstanding claims reserve presented in the accompanying financial statements.

| 31 December 2015 | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| Accident year | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
| Accident year | 33.985.735 | 44.370.132 | 88.457.043 | 98.752.008 | 86.156.919 | 81.677.793 | 433.399.630 |
| 1 year later | 33.288.475 | 41.964.897 | 64.914.834 | 88.880.162 | 78.253.153 | - | 307.301.521 |
| 2 years later | 35.559.821 | 40.461.421 | 60.957.165 | 84.421.714 | - | - | 221.400.121 |
| 3 years later | 40.284.581 | 38.514.161 | 60.382.047 | - | - | - | 139.180.789 |
| 4 years later | 38.232.491 | 37.811.376 | - | - | - | - | 76.043.867 |
| 5 years later | 39.738.403 | - | - | - | - | - | 39.738.403 |
| Current estimate of cumulative claims | 39.738.403 | 37.811.376 | 60.382.047 | 84.421.714 | 78.253.153 | 81.677.793 | 382.284.486 |
| Cumulative payments up to date | (37.937.016) | (37.346.474) | (59.419.142) | (81.155.009) | (70.732.261) | (60.667.497) | (347.257.399) |
| Liability recognized in balance sheet | 1.801.387 | 464.902 | 962.905 | 3.266.705 | 7.520.892 | 21.010.296 | 35.027.087 |
| Total outstanding claims reserve, gross in the financial statements | | | | | | | 35.027.087 |

| 31 December 2015 | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| Accident year | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
| Accident year | 17.205.786 | 32.899.049 | 43.365.883 | 60.859.042 | 59.352.208 | 58.640.250 | 272.322.218 |
| 1 year later | 19.543.791 | 35.850.760 | 34.700.322 | 51.629.197 | 52.232.031 | - | 193.956.101 |
| 2 years later | 21.943.357 | 34.658.339 | 31.103.144 | 47.988.522 | - | - | 135.693.362 |
| 3 years later | 21.923.279 | 32.972.944 | 30.498.756 | - | - | - | 85.394.979 |
| 4 years later | 20.118.465 | 32.584.433 | - | - | - | - | 52.702.898 |
| 5 years later | 21.242.999 | - | - | - | - | - | 21.242.999 |
| Current estimate of cumulative claims | 21.242.999 | 32.584.433 | 30.498.756 | 47.988.522 | 52.232.031 | 58.640.250 | 243.186.991 |
| Cumulative payments up to date | (19.574.497) | (32.175.037) | (29.714.867) | (45.116.221) | (46.678.697) | (44.158.044) | (217.417.363) |
| Liability recognized in balance sheet | 1.668.502 | 409.396 | 783.889 | 2.872.301 | 5.553.334 | 14.482.206 | 25.769.628 |
| Total outstanding claims reserve, net in the financial statements | | | | | | | 25.769.628 |

| 31 December 2014 | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| Accident year | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Total |
| Accident year | 29.867.197 | 33.985.735 | 44.370.132 | 88.457.043 | 98.752.008 | 86.156.919 | 381.589.034 |
| 1 year later | 31.642.019 | 33.288.475 | 41.964.897 | 64.914.834 | 88.880.162 | - | 260.690.387 |
| 2 years later | 31.022.327 | 35.559.821 | 40.461.421 | 60.957.165 | - | - | 168.000.734 |
| 3 years later | 33.493.254 | 40.284.581 | 38.514.161 | - | - | - | 112.291.996 |
| 4 years later | 33.208.350 | 38.232.491 | - | - | - | - | 71.440.841 |
| 5 years later | 32.861.087 | - | - | - | - | - | 32.861.087 |
| Current estimate of cumulative claims | 32.861.087 | 38.232.491 | 38.514.161 | 60.957.165 | 88.880.162 | 86.156.919 | 345.601.985 |
| Cumulative payments up to date | (31.136.870) | (37.164.412) | (36.888.016) | (58.427.220) | (79.803.049) | (57.820.924) | (301.240.491) |
| Liability recognized in balance sheet | 1.724.217 | 1.068.079 | 1.626.145 | 2.529.945 | 9.077.113 | 28.335.995 | 44.361.494 |
| Total outstanding claims reserve, gross in the financial statements | | | | | | | 44.361.494 |

| 31 December 2014 | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
| Accident year | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | Total |
| Accident year | 19.750.410 | 17.205.786 | 32.899.049 | 43.365.883 | 60.859.042 | 59.352.208 | 233.432.378 |
| 1 year later | 17.137.663 | 19.543.791 | 35.850.760 | 34.700.322 | 51.629.197 | - | 158.861.733 |
| 2 years later | 16.387.884 | 21.943.357 | 34.658.339 | 31.103.144 | - | - | 104.092.724 |
| 3 years later | 19.319.250 | 21.923.279 | 32.972.944 | - | - | - | 74.215.473 |
| 4 years later | 19.240.306 | 20.118.465 | - | - | - | - | 39.358.771 |
| 5 years later | 18.753.032 | - | - | - | - | - | 18.753.032 |
| Current estimate of cumulative claims | 18.753.032 | 20.118.465 | 32.972.944 | 31.103.144 | 51.629.197 | 59.352.208 | 213.928.990 |
| Cumulative payments up to date | (17.151.109) | (19.149.202) | (31.775.196) | (28.897.859) | (44.146.226) | (39.685.961) | (180.805.553) |
| Liability recognized in balance sheet | 1.601.923 | 969.263 | 1.197.748 | 2.205.285 | 7.482.971 | 19.666.247 | 33.123.437 |
| Total outstanding claims reserve, net in the financial statements | | | | | | | 33.123.437 |

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17 Insurance liabilities and reinsurance assets (continued)

Total amount of guarantee that should be placed by the Company for life and non-life branches and guarantees placed for the life and non-life branches in respect of related assets

| | 31 December 2015 | | 31 December 2014 | |
|----------------------|--------------------------|--------------------|--------------------------|--------------------|
| | Should be placed (**) | Placed (*) | Should be placed (**) | Placed (*) |
| Life: | | | | |
| Bank deposits | | 152.644.464 | | 123.325.673 |
| Financial assets (*) | | 19.285.348 | | 19.248.546 |
| Total | 162.527.970 | 171.929.812 | 132.539.634 | 142.574.219 |
| Non-life: | | | | |
| Bank deposits | 166.680 | 390.600 | 166.703 | 355.561 |
| Total | 162.694.650 | 172.320.412 | 132.706.337 | 142.929.780 |

(*) As at 31 December 2015 and 31 December 2014, government bonds and treasury bills are measured at daily official prices announced by the Central Bank of Turkey; if these prices are not available, they are measured with stock exchange values; investment fund participation certificates are measured using the daily prices in accordance with the 6th Article of "Circular Related to the Financial Structure of Insurance, Reinsurance, and Private Pension Companies".

(**) According to 7th article of "Circular Related to the Financial Structure of Insurance, Reinsurance, and Private Pension Companies" which regulates necessary guarantee amount, minimum guarantee fund for capital adequacy calculation period will be established as a guarantee in two months following the calculation period. According to "Regulations Regarding to Capital Adequacy Measurement and Assessment of Insurance, Reinsurance, and Private Pension Companies", companies must prepare their capital adequacy tables twice in a financial year at June and December periods and must sent capital adequacy tables to the Turkish Treasury Department within two months.

Company's number of life insurance policies, additions, disposals during the year and the related mathematical reserves

| | 1 January - 31 December 2015 | | 1 January - 31 December 2014 | |
|------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | Number of policyholders | Life mathematical reserve | Number of policyholders | Life mathematical reserve |
| Beginning of the year | 2.431.699 | 106.058.091 | 2.655.382 | 83.467.498 |
| Additions during the year | 2.726.058 | 65.430.245 | 3.451.254 | 43.334.593 |
| Disposals during the year | (2.825.909) | (20.014.157) | (3.674.937) | (13.932.114) |
| Movements during the year(*) | - | (15.028.918) | - | (6.811.885) |
| Current | 2.331.848 | 136.445.261 | 2.431.699 | 106.058.092 |

(*) Increase/Decrease of the reserves are related with currency rates during the year.

Distribution of new life insurance policyholders in terms of numbers and gross and net premiums as individual or group during the period

| | 31 December 2015 | | | 31 December 2014 | | |
|--------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|
| | Number of contracts | Gross premium | Net premium | Number of contracts | Gross premium | Net premium |
| Individual | 1.405 | 6.410.624 | 6.410.624 | 1.811 | 1.887.113 | 1.887.113 |
| Group | 2.724.653 | 415.478.429 | 415.478.429 | 3.449.443 | 316.870.676 | 316.870.676 |
| Total | 2.726.058 | 421.889.053 | 421.889.053 | 3.451.254 | 318.757.789 | 318.757.789 |

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17 Insurance liabilities and reinsurance assets (continued)**Distribution of number of contracts, gross and net premiums and mathematical reserves for life insurance policyholders who left the Company's portfolio as individual or group during the period**

| | 31 December 2015 | | | | 31 December 2014 | | | |
|--------------|---------------------|-------------------|-------------------|----------------------|---------------------|--------------------|--------------------|----------------------|
| | Number of contracts | Gross premium | Net premium | Mathematical reserve | Number of contracts | Gross premium | Net premium | Mathematical reserve |
| Individual | 1.977 | 2.384.145 | 2.384.145 | (4.865.960) | 2.242 | 867.184 | 867.184 | (6.971.457) |
| Group | 2.823.932 | 90.708.325 | 90.708.325 | (15.148.197) | 3.672.695 | 112.818.863 | 112.818.863 | (6.960.657) |
| Total | 2.825.909 | 93.092.470 | 93.092.470 | (20.014.157) | 3.674.937 | 113.686.047 | 113.686.047 | (13.932.114) |

Deferred commission expenses

The Company defers commissions paid to the intermediaries for the production of the policies and other expenses for the one year term life products and for annually renewed long term life products under prepaid expenses. As at 31 December 2015, deferred commission and other expenses amount to TL 22.555.794 and TL 12.990.082 (31 December 2014: TL 25.156.306 and TL 14.132.523).

The movement of deferred commission expenses as of 31 December 2015 and 31 December 2014 is as follows.

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Deferred commission expenses at the beginning of the period | 25.156.306 | 23.469.387 |
| Commissions accrued during the period | 65.021.648 | 62.630.777 |
| Paid commissions during the period | (67.622.160) | (60.943.858) |
| Deferred commission expenses at the end of the period | 22.555.794 | 25.156.306 |

18 Investment contract liabilities

The movements of life mathematical reserve for saving life policies as at 31 December 2015 and 31 December 2014 are as follows:

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Life mathematical provision for saving life policies | | |
| Investment contract liabilities at the beginning of the period (Life-mathematical reserve) | 25.756.607 | 28.834.448 |
| Effect of foreign exchange differences | 5.151.771 | 1.460.167 |
| Written premiums during the period (saving life policies) | 443.332 | 624.002 |
| Disposals during the period (leaving policyholders) | (6.542.311) | (7.961.091) |
| Profit shares | 1.413.088 | 1.500.541 |
| Policyholders' portion of unrealized gains and losses due to changes in the fair values of investments with risks on policy holders, classified as available for sale financial assets (%95) (Note 30) | (340.159) | 1.298.539 |
| Investment contract liabilities at the end of the period | 25.882.328 | 25.756.606 |

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18 Investment contract liabilities (continued)

Profit share distribution rates to life policyholders during the period 31 December 2015 and 31 December 2014:

| | 31 December 2015 | 31 December 2014 |
|-------|------------------|------------------|
| USD: | 5,12% | 5,43% |
| EURO: | 5,82% | 10,38% |

Pension operations

The details of receivables and liabilities from pension operations as at 31 December 2015 and 31 December 2014 are presented below:

| | 31 December 2015 | 31 December 2014 |
|--|----------------------|----------------------|
| Receivables from clearing house on behalf of the participants | 7.589.304.758 | 6.100.111.755 |
| Receivables from participants (entrance fee) | 17.165.569 | 17.285.240 |
| Receivables from pension operations (Note 12) | 7.606.470.327 | 6.117.396.995 |
| Provision for the impairment of receivables from participants (Note 4.2), (Note 12) | (5.062.705) | (3.818.708) |
| Receivables from pension operations.(Note 12) | 7.601.407.622 | 6.113.578.287 |

| | 31 December 2015 | 31 December 2014 |
|---|----------------------|----------------------|
| Payables to participants | 7.581.869.417 | 6.093.947.698 |
| Participants temporary account | 95.328.835 | 75.238.965 |
| Payables to clearing house | 66.029 | 3.289.496 |
| Payables to Emeklilik Gözetim Merkezi | 74.317 | 47.000 |
| Other liabilities | 1.496.178 | 927.473 |
| Payables due to pension operations (Note 19) | 7.678.834.776 | 6.173.403.632 |

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18 Investment contract liabilities (continued)

Pension operations (continued)

As at 31 December 2015 and 31 December 2014 pension investment funds founded by the Company and their unit prices are as follows:

| | 31 December 2015 | 31 December 2014 |
|---|-------------------------|-------------------------|
| | Unit prices | Unit prices |
| Alternatif Katkı EYF | 0.011746 | 0,010915 |
| Alternatif Standart EYF | 0.011725 | 0,010993 |
| Altın EYF | 0.012083 | 0,011050 |
| Büyüme Amaçlı Hisse Senedi EYF | 0.063135 | 0,070617 |
| Esnek (TL) EYF | 0.012723 | 0,012964 |
| Esnek Alternatif EYF | 0.015477 | 0,015190 |
| Esnek EYF | 0.044296 | 0,044500 |
| Gelir Amaçlı Esnek EYF | 0.023511 | 0,021551 |
| Gelir Amaçlı Kamu Borçlanma Araçları EYF | 0.048442 | 0,047818 |
| Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 0.046876 | 0,038873 |
| Gruplara Yönelik Esnek EYF | 0.033959 | 0,033659 |
| Gruplara Yönelik Gelir Amaçlı Kamu Borçlanma Araçları EYF | 0.029977 | 0,029204 |
| Gruplara Yönelik Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 0.031765 | 0,026239 |
| Gruplara Yönelik Hisse Senedi EYF | 0.013910 | 0,015261 |
| Hisse Senedi EYF | 0.012399 | 0,013732 |
| İkinci Gelir Amaçlı Esnek EYF | 0.030065 | 0,024214 |
| Kamu Borçlanma Araçları EYF | 0.025097 | 0,024748 |
| Özel Sektör Borçlanma Araçları EYF | 0.011210 | 0,011185 |
| Katkı EYF | 0.039264 | 0,035818 |
| Likit-Esnek EYF | 0.013183 | 0,012060 |
| Standart EYF | 0.012757 | 0,012871 |

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18 Investment contract liabilities (continued)

Pension operations (continued)

Number and amount of participation certificate in the portfolio and in circulation is such as follows as of 31 December 2015 and 31 December 2014:

| | 31 December 2015 | | | |
|---|--|----------------------|--|------------------------|
| | Participation certificate in the circulation | | Participation certificate in the portfolio | |
| | Number | Amount | Number | Amount |
| Alternatif Katkı EYF | 3.129.511.849 | 36.758.803 | 1.496.870.488.151 | 17.582.240.754 |
| Alternatif Standart EYF | 1.043.551.369 | 12.235.963 | 498.956.448.631 | 5.850.264.360 |
| Altın EYF | 5.010.422.106 | 60.541.183 | 494.989.577.894 | 5.980.959.070 |
| Büyüme Amaçlı Hisse Senedi EYF | 2.981.284.147 | 188.223.954 | 7.018.715.853 | 443.126.625 |
| Esnek (TL) EYF | 52.400.731.831 | 666.683.733 | 1.447.599.268.169 | 18.417.805.489 |
| Esnek Alternatif EYF | 10.748.596.673 | 166.352.258 | 1.489.251.403.327 | 23.049.143.969 |
| Esnek EYF | 13.556.041.787 | 600.472.535 | 1.486.443.958.213 | 65.843.521.573 |
| Gelir Amaçlı Esnek EYF | 10.753.263.826 | 252.815.180 | -753.263.826 | -17.709.986 |
| Gelir Amaçlı Kamu Borçlanma Araçları EYF | 38.610.444.993 | 1.870.354.687 | 161.389.555.007 | 7.818.032.824 |
| Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 4.295.465.708 | 201.354.986 | 5.704.534.292 | 267.405.749 |
| Gruplara Yönelik Esnek EYF | 5.151.431.804 | 174.937.228 | 1.494.848.568.196 | 50.763.562.527 |
| Gruplara Yönelik Gelir Amaçlı Kamu Borçlanma Araçları EYF | 12.477.018.438 | 374.018.868 | 87.522.981.562 | 2.623.676.418 |
| Gruplara Yönelik Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 1.802.841.045 | 57.267.817 | 1.498.197.158.955 | 47.590.232.754 |
| Gruplara Yönelik Hisse Senedi EYF | 4.626.775.800 | 64.359.016 | 1.495.373.224.200 | 20.800.641.549 |
| Hisse Senedi EYF | 8.728.473.475 | 108.220.248 | 1.491.271.526.525 | 18.490.275.657 |
| İkinci Gelir Amaçlı Esnek EYF | 6.625.369.221 | 199.194.709 | 3.374.630.779 | 101.458.274 |
| Kamu Borçlanma Araçları EYF | 1.115.453.804 | 27.994.362 | 8.884.546.196 | 222.975.456 |
| Katkı EYF | 67.413.356.927 | 755.682.590 | 1.432.586.643.073 | 16.059.296.269 |
| Likit Esnek EYF | 21.572.492.388 | 847.030.279 | 1.478.427.507.612 | 58.048.977.659 |
| Özel Sektör Borçlanma Araçları EYF | 5.974.617.989 | 78.765.133 | 4.025.382.011 | 53.066.611 |
| Standart EYF | 65.614.114.605 | 837.021.417 | 1.434.385.885.395 | 18.298.460.740 |
| Total | 343.631.259.786 | 7.580.284.950 | 17.516.368.740.214 | 378.287.414.342 |

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18 Investment contract liabilities (continued)

Pension operations (continued)

| | 31 December 2014 | | | |
|---|--|----------------------|--|------------------------|
| | Participation certificate in the circulation | | Participation certificate in the portfolio | |
| | Number | Amount | Number | Amount |
| Alternatif Katkı EYF | 1.811.159.203 | 19.768.802 | 1.498.188.840.796 | 16.352.731.197 |
| Alternatif Standart EYF | 407.020.227 | 4.474.373 | 499.592.979.772 | 5.492.025.626,00 |
| Altın EYF | 3.586.750.273 | 39.633.590 | 496.413.249.726 | 5.485.366.409 |
| Büyüme Amaçlı Hisse Senedi EYF | 2.507.797.707 | 177.093.150 | 7.492.202.292 | 529.076.849 |
| Esnek (TL) EYF | 35.444.244.273 | 459.499.182 | 1.464.555.755.726 | 18.986.500.817 |
| Esnek Alternatif EYF | 7.856.253.399 | 119.336.489 | 1.492.143.746.600 | 22.665.663.510 |
| Esnek EYF | 13.351.540.586 | 594.143.556 | 1.486.648.459.413 | 66.155.856.443 |
| Gelir Amaçlı Esnek EYF | 2.100.231.304 | 45.262.084 | 7.899.768.695 | 170.247.915 |
| Gelir Amaçlı Kamu Borçlanma Araçları EYF | 39.650.917.832 | 1.896.027.588 | 160.349.082.167 | 7.667.572.411 |
| Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 2.732.182.072 | 106.208.113 | 7.267.817.927 | 282.521.886 |
| Gruplara Yönelik Esnek EYF | 5.131.226.363 | 172.711.948 | 1.494.868.773.636 | 50.315.788.051 |
| Gruplara Yönelik Gelir Amaçlı Kamu Borçlanma Araçları EYF | 14.320.485.150 | 418.215.448 | 85.679.514.849 | 2.502.184.551 |
| Gruplara Yönelik Gelir Amaçlı Kamu Dış Borçlanma Araçları EYF | 1.109.475.412 | 29.111.525 | 1.498.890.524.587 | 39.329.388.474 |
| Gruplara Yönelik Hisse Senedi EYF | 3.018.174.341 | 46.060.358 | 1.496.981.825.658 | 22.845.439.641 |
| Hisse Senedi EYF | 6.113.158.982 | 83.945.899 | 1.493.886.841.017 | 20.514.054.100 |
| İkinci Gelir Amaçlı Esnek EYF | 2.924.875.828 | 70.822.943 | 7.075.124.171 | 171.317.056 |
| Kamu Borçlanma Araçları EYF | 1.138.399.925 | 28.173.121 | 8.861.600.074 | 219.306.878 |
| Özel Sektör Borçlanma Araçları EYF | 4.669.208.988 | 56.310.660 | 5.330.791.011 | 64.289.339 |
| Katkı EYF | 42.792.853.132 | 478.638.062 | 1.457.207.146.867 | 16.298.861.937 |
| Likit-Esnek EYF | 19.102.017.296 | 684.196.055 | 1.480.897.982.703 | 53.042.803.944 |
| Standart EYF | 43.754.835.760 | 563.168.491 | 1.456.245.164.239 | 18.743.331.508 |
| Total | 253.522.808.062 | 6.092.801.446 | 17.606.477.191.938 | 367.834.328.554 |

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18 Investment contract liabilities (continued)

Pension operations (continued)

Portfolio amounts in terms of number of new participants, left or cancelled participants, and existing participants for individuals and groups

| | 1 January – 25 December 2015 | | | |
|--------------|------------------------------|--------------------------------------|------------------|----------------------|
| | Additions during the period | Left/cancellations during the period | Outstanding | Total amount |
| Individual | 186.068 | 71.979 | 837.363 | 4.340.405.189 |
| Group | 51.337 | 31.431 | 231.791 | 1.343.596.126 |
| Total | 237.405 | 103.410 | 1.069.154 | 5.684.001.315 |

| | 1 January – 26 December 2014 | | | |
|--------------|------------------------------|--------------------------------------|----------------|----------------------|
| | Additions during the period | Left/cancellations during the period | Outstanding | Total amount |
| Individual | 173.778 | 65.088 | 722.236 | 3.433.758.373 |
| Group | 34.376 | 26.349 | 211,49 | 1.078.517.003 |
| Total | 208.154 | 91.437 | 722.236 | 4.512.275.376 |

Distribution of new participants in terms of their numbers and gross and net contributions for individuals and groups

| | 31 December 2015 | | | 31 December 2014 | | |
|--------------|---------------------|---------------------|--------------------|---------------------|---------------------|--------------------|
| | Number of contracts | Gross contributions | Net contributions | Number of contracts | Gross contributions | Net contributions |
| Individual | 186.068 | 365.035.995 | 362.251.440 | 173.778 | 330.842.119 | 328.346.716 |
| Group | 51.337 | 479.396.206 | 479.284.612 | 34.376 | 168.294.971 | 168.211.629 |
| Total | 237.405 | 844.432.201 | 841.536.052 | 208.154 | 499.137.090 | 496.558.345 |

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18 Investment contract liabilities (continued)

Pension operations (continued)

Distribution of new participants in terms of their numbers and gross and net contributions for individuals and groups which were transferred from other insurance companies during the period

| | 31 December 2015 | | | 31 December 2014 | | |
|--------------|---------------------|---------------------|-------------------|---------------------|---------------------|-------------------|
| | Number of contracts | Gross contributions | Net contributions | Number of contracts | Gross contributions | Net contributions |
| Individual | 2.101 | 59.050.129 | 59.021.579 | 1.653 | 47.971.478 | 47.952.333 |
| Group | 651 | 13.196.032 | 13.194.854 | 637 | 16.914.634 | 16.914.048 |
| Total | 2.752 | 72.246.161 | 72.216.433 | 2.290 | 64.886.112 | 64.866.381 |

Distribution of individual and group participants and their gross and net contributions which were transferred from life insurance portfolio during the period

None.

Distribution of individual and group participants which were transferred to other insurance companies in terms of their numbers and gross and net contributions

| | 31 December 2015 | | | 31 December 2014 | | |
|--------------|---------------------|----------------------|----------------------|---------------------|---------------------|--------------------|
| | Number of contracts | Gross contributions | Net contributions | Number of contracts | Gross contributions | Net contributions |
| Individual | 71.979 | 539.858.364 | 538.972.166 | 65.088 | 421.620.044 | 420.836.875 |
| Group | 31.431 | 497.071.696 | 496.913.678 | 26.349 | 237.680.678 | 237.494.886 |
| Total | 103.410 | 1.036.930.060 | 1.035.885.844 | 91.437 | 659.300.722 | 658.331.761 |

19 Trade and other payables and deferred income

| | 31 December 2015 | 31 December 2014 |
|--|----------------------|----------------------|
| Payables due to main operations | 7.703.557.491 | 6.199.159.980 |
| Taxes and other liabilities and provisions | 11.614.646 | 10.158.134 |
| Due to related parties | 7.631.239 | 10.254.752 |
| Deferred commission income | 6.257.829 | 5.231.481 |
| Expense accruals | 4.847.863 | 4.941.482 |
| Other various payables (Note 47) (*) | 2.522.785 | 2.303.936 |
| Total | 7.736.431.853 | 6.232.049.765 |
| Short term liabilities | 7.736.431.853 | 6.232.049.765 |
| Total | 7.736.431.853 | 6.232.049.765 |

(*): Other payables are comprised of payables to third party service providers as at 31 December 2015.

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19 Trade and other payables and deferred income (continued)

Payables from main operations of the Company as at 31 December 2015 and 31 December 2014 are detailed below:

| | 31 December 2015 | 31 December 2014 |
|---|----------------------|----------------------|
| Payables to reinsurers (Note 10) | 9.851.616 | 11.026.835 |
| Payables to agencies | 14.844.712 | 14.641.119 |
| Payables to policyholders | 26.387 | 88.394 |
| Total payables due to insurance operations | 24.722.715 | 25.756.348 |
| Payables due to pension operations (Note 18) | 7.678.834.776 | 6.173.403.632 |
| Payables from main operations | 7.703.557.491 | 6.199.159.980 |

Corporate tax provision and prepaid taxes are disclosed below:

| | 31 December 2015 | 31 December 2014 |
|-----------------------------------|------------------|------------------|
| Corporate tax provision | 49.674.970 | 44.776.645 |
| Prepaid taxes during the period | (44.388.295) | (39.294.135) |
| Corporate tax payable, net | 5.286.675 | 5.482.510 |

Total amount of investment incentives which will be benefited in current and forthcoming periods.

None.

20 Financial liabilities

None.

21 Deferred taxes

As at 31 December 2015 and 31 December 2014, the detailed analysis of the items resulting deferred tax assets and liabilities are as follows:

| | 31 December 2015 | 31 December 2014 |
|---|---------------------------------------|---------------------------------------|
| | Deferred Tax Assets /(Liabilities) | Deferred Tax Assets /(Liabilities) |
| Differences in depreciation methods on tangible and intangible assets between tax regulations and the Reporting Standards | (2.008.705) | (1.697.931) |
| Equalization provision | 2.338.013 | 1.885.125 |
| Provision for employment termination benefits and unused vacation pay liability | 1.453.776 | 1.396.261 |
| Provision for personnel bonus | 594.415 | 534.615 |
| Discount on receivables and payables | 395.901 | (18.438) |
| Provisions for lawsuits | 102.878 | 58.960 |
| Provision for impairment in receivables from insurance operations | 16.116 | 8.612 |
| Provision for impairment in receivables from participants | 1.329.434 | 991.618 |
| Other expense accruals | 388.614 | 405.817 |
| Other insurance technical provisions | 1.705.009 | 1.312.818 |
| Deferred tax asset/(liability), net | 6.315.451 | 4.877.547 |

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21 Deferred taxes (continued)

Movement of the deferred tax assets / (liabilities) during the periods ending 31 December 2015 and 31 December 2014 is presented below:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|--|--------------------------------|--------------------------------|
| Beginning balance, January 1 | 4.877.547 | 2.855.019 |
| Recognized in the income statement | 1.537.620 | 1.965.847 |
| Recognized in the equity | (99.716) | 56.681 |
| Closing balance as of end of the period | 6.315.451 | 4.877.547 |

22 Retirement benefit obligations

None.

23 Provisions for other liabilities and charges

As at 31 December 2015 and 2014; the details of the provisions for other risks are as follows:

| | 31 December 2015 | 31 December 2014 |
|--|------------------|------------------|
| Provision for unused vacation pay liability (long term) | 1.718.810 | 1.694.740 |
| Provision for unused vacation pay liability (short term) | 793.090 | 817.941 |
| Provisions for lawsuits | 514.388 | 294.800 |
| Provisions for costs | 3.026.288 | 2.807.481 |
| Provision for employment termination benefits | 4.756.978 | 4.468.626 |
| Total provisions for other risks | 7.783.266 | 7.276.107 |

Movement of provision for employment termination benefits during the period is presented below:

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|---|---------------------------------|---------------------------------|
| Provision for employment termination benefits at the beginning of the period | 4.468.626 | 3.591.774 |
| Interest cost | 387.535 | 294.606 |
| Service cost | 993.725 | 1.048.813 |
| Payments during the period | (1.148.401) | (962.007) |
| Actuarial loss | 55.493 | 495.440 |
| Provision for employment termination benefits at the end of the period | 4.756.978 | 4.468.626 |

Net insurance premium revenue

Net insurance premium revenue for life and non-life branches. is presented in detailed in the accompanying statement of income.

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24 Fee revenues

Fee revenues consist of fees received from pension investment funds, pension participants and expenses charged to the life policyholders.

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---|---|
| Fund management fee | 108.323.237 | 82.826.415 |
| Management fee deduction | 19.865.917 | 16.839.533 |
| Entrance fee | 36.683.515 | 31.725.193 |
| Management fee deduction in case of interruption | 7.929.273 | 6.521.513 |
| Other technical income | 10.194 | 9.516 |
| Total pension technical income | 172.812.136 | 137.922.170 |

The details of fees from pension investment funds and pension participants are presented in the accompanying statement of income. As at and for the year ended 31 December 2015, fees charged to saving life policyholders amounts to TL 26.965 (31 December 2014: TL 37.044)

25 Investment income

Presented in Note 4.2 – Financial risk management.

26 Net realized gains on financial assets

Presented in Note 4.2 – Financial risk management.

27 Net fair value gains on assets at fair value through profit or loss

Presented in Note 4.2 – Financial risk management.

28 Insurance rights and claims

The Company has no branch based subrogation income or expense for the period between 1 January – 31 December 2015 (1 January – 31 December 2014: None).

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29 Investment contract benefits

As at and for the year ended 31 December 2015 and 31 December 2014, the details of changes in life mathematical provisions recognized in the statement of income and equity from investment contracts are as follows:

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Change in life mathematical provisions for investment contracts recognized in the statement of income | 465.879 | (4.376.380) |
| Changes in shares of policy holders in unrealized gain or loss from available for sale financial asset in which the liabilities arising from investment contract benefits are invested (Note 18) | (340.159) | 1.298.539 |
| Change in life mathematical provisions for investment contracts | 125.720 | (3.077.841) |

30 Other mandatory expenses

The allocation of the expenses with respect to their nature or function is presented in Note 32 below.

31 Expenses by nature

For the year ended 31 December 2015 and 31 December 2014, the details of operating expenses are as follows:

| | 1 January - 31 December 2015 | 1 January - 31 December 2014 |
|--|---------------------------------|---------------------------------|
| Commission expenses | (119.936.549) | (102.099.839) |
| <i>Commissions to intermediaries accrued during period</i> | (116.193.595) | (100.465.635) |
| <i>Change in deferred commission expenses</i> | (2.581.364) | 1.686.919 |
| <i>Deferred commission expenses</i> | (1.161.590) | (3.321.123) |
| Employee benefit expenses (Note 33) | (67.987.570) | (60.526.562) |
| Commission income from reinsurers | 15.693.713 | 13.941.845 |
| <i>Commission income from reinsurers accrued during period</i> | 16.720.061 | 15.050.013 |
| <i>Change in deferred commission income</i> | (1.026.348) | (1.108.167) |
| Advertisement and public related expenses | (12.204.971) | (11.646.828) |
| Office expenses | (11.072.671) | (12.363.545) |
| Information technology expenses | (9.317.511) | (6.859.076) |
| Taxes and duties expenses (*) | - | (4.287.580) |
| Other expenses | (5.509.306) | (5.740.301) |
| Total | (210.334.865) | (189.581.886) |

(*) As of 31 December 2015 taxes and duties expenses amounting to TL 5.977.681 are presented under investment expenses on the income statement.

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33 Employee benefit expenses

For the year ended 31 December 2015 and 31 December 2014, the details of employee benefit expense are as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|--|--------------------------------|--------------------------------|
| Wages and salaries | (36.373.714) | (32.728.149) |
| Employer's share in social security premiums | (7.221.169) | (6.204.673) |
| Employment termination benefits and unused vacation expenses | (473.943) | (324.905) |
| Bonus, premium and commissions | (13.315.047) | (11.245.712) |
| Other benefits | (10.603.697) | (10.023.123) |
| Total (Note 32) | (67.987.570) | (60.526.562) |

34 Financial costs

There are not any finance costs classified either on production costs or tangible assets.

35 Income tax expense

Income tax expense in the accompanying financial statements is as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|--|--------------------------------|--------------------------------|
| Provision for corporate tax expense: | | |
| Provision for corporate tax expense: | (49.674.970) | (44.655.377) |
| Deferred taxes: | 1.537.620 | 1.965.847 |
| Total income tax expense presented in the statement of income | (48.137.350) | (42.689.530) |

A reconciliation of tax expense applicable to profit from operating activities before income tax at the statutory income tax rate to income tax expense at the Company's effective income tax rate for the year ended 31 December 2015 and 31 December 2014 is as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|--|--------------------------------|--------------------------------|
| Profit before taxes | 239.045.127 | 212.605.942 |
| Taxes on income per statutory tax rate: 20% | (47.809.025) | (42.521.188) |
| Non-deductible expenses | (348.343) | (196.694) |
| Other | 20.018 | 28.352 |
| Total income tax expense presented in the statement of income | (48.137.350) | (42.689.530) |

36 Net foreign exchange gains / losses

Net foreign exchange gains/losses are presented in Note 4.2 – Financial Risk Management.

37 Earnings per share

According to IAS 33 “Earnings per Share”, earnings per share of unquoted Companies do not disclose earnings per share. As for the Company is not listed, earnings per share is not calculated in the accompanying financial statements.

38 Dividends per share

The Company is not a listed entity, hence dividend per share is not presented in the accompanying financial statements.

39 Cash generated from operations

The cash flows from operating activities is presented in the accompanying statement of cash flows.

40 Convertible bond

None.

41 Redeemable preference shares

None.

42 Contingencies

In the normal course of its operations, the Company is exposed to legal disputes, claims and challenges, which mainly stem from its insurance operations. The necessary income/expense accruals for the revocable cases against/on behalf of the Company are provided either under provision for outstanding claims or provisions for other risks in the accompanying financial statements.

As at 31 December 2015, the probable liability amount that will arise in the situation that all the cases that Company is defendant results against the Company is TL 6.482.713 (31 December 2014: TL 5.447.620) in gross. The Company has recorded provision of TL 9.700.433 (31 December 2014: TL 8.370.448) for such lawsuits including interests and other expenses in the outstanding claims reserve in the accompanying financial statements.

43 Commitments

The details of the guarantees that are given by the Company for the operations in life and non-life branches are presented in Note 17. The future aggregate minimum lease payments under operating leases for properties rented for use of head office and regional offices and motor vehicles rented are as follows:

| | 31 December 2015 | 31 December 2014 |
|---------------------------------------|------------------|------------------|
| Less than 1 year | 4.301.176 | 2.521.753 |
| More than 1 year less than 5 years | 1.155.827 | 2.759.888 |
| Total of minimum rent payments | 5.457.003 | 5.281.641 |

44 Business mergers

None.

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45 Related party transactions

T. Garanti Bankası A.Ş. and Achmea which have 99,91% in total of outstanding shares of the Company and the groups having direct control over those companies and the affiliates and associates of those groups are defined as related party to the Company.

The related party balances as of 31 December 2015 and 31 December 2014 are as follows:

| | 31 December 2015 | 31 December 2014 |
|--|--------------------|--------------------|
| T.Garanti Bankası A.Ş. – credit card collections | 98.310.810 | 80.773.832 |
| Collateral from Turkish Derivatives Exchange | - | 780.687 |
| Other cash and cash equivalents (Not 14) | 98.310.810 | 81.554.519 |
| T.Garanti Bankası A.Ş.– cash at banks | 602.756.408 | 597.284.926 |
| Banks | 602.756.408 | 597.284.926 |
| Garanti Bankası T.A.Ş.– demand deposits | 5.149.941 | 1.750.966 |
| Garanti Bankası T.A.Ş.– investment fund | - | 32.575.811 |
| Assets held for trading (Not 11) | 5.149.941 | 34.326.777 |
| T.Garanti Bankası A.Ş. | 19.718 | 3.016 |
| Garanti Faktoring Hizmetleri A.Ş. | 19.950 | 16.720 |
| Eureko Sigorta A.Ş. | 1.138 | 1.695 |
| Doğuş Holding A.Ş. | 298 | - |
| Garanti Gayrimenkul Yatır. Ortak. A.Ş | 92 | - |
| Doğuş Planet Elektronik Tic ve Bilişim hizmetleri A.Ş. | 7 | 94 |
| Garanti Finansal Kiralama A.Ş. | (2) | - |
| Doğuş Otomotiv Servis A.Ş. | - | 638 |
| Doğuş Oto Pazarlama Ve Tic A.Ş. | - | 374 |
| Yön Doğuş Otomotiv Servis A.Ş. | - | 270 |
| Garanti Filo Yönetim Hizmetleri A.Ş. | - | 180 |
| Others | 378 | 866 |
| Receivables from main operations | 41.579 | 23.853 |
| Garanti Hizmet Yönetimi A.Ş. – fund management | 8.981.686 | 7.261.077 |
| Other receivables from related parties | 8.981.686 | 7.261.077 |
| T. Garanti Bankası A.Ş. – commissions payable(net) | 14.959.088 | 14.806.290 |
| Due from main operaitons | 14.959.088 | 14.806.290 |
| T. Garanti Bankası A.Ş.– shared expenses | 144.418 | 14.458 |
| Eureko Sigorta A.Ş. – shared expenses and premiums written | 47.316 | 1.373 |
| Garanti Hizmet Yönetimi A.Ş. – portfolio management | 71.525 | 99.539 |
| Due from shareholders | 263.259 | 115.370 |
| T. Garanti Bankası A.Ş. – outstanding claims provision | 192.976 | 290.813 |
| Doğuş Holding A.Ş. | - | 19.386 |
| Outstanding claims reserve | 192.976 | 310.199 |
| Garanti Portföy Yönetimi A.Ş. – pension funds | 7.241.851 | 10.053.952 |
| Garanti Filo Yönetim Hizmetleri A.Ş. – car leases | 102.796 | - |
| Doğuş Yayın Grubu A.Ş. | - | 37.363 |
| Antur Turizm A.Ş. – transportation expenses | 5.037 | 3.630 |
| Others | 1.378 | 1.623 |
| Payables to other related parties | 7.351.062 | 10.096.568 |

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45 Related party transactions (continued)

No guarantees have been taken for the receivables from related parties.

There are no doubtful receivables and payables from shareholders, subsidiaries and joint ventures. There are no liabilities like guarantee, commitment and loan on behalf of shareholders, subsidiaries and associates.

The transactions with related parties during the year ended 31 December 2015 and 31 December 2014 are as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|--|--------------------------------|--------------------------------|
| T. Garanti Bankası A.Ş. | 4.235.793 | 3.473.531 |
| Garanti Portföy Yönetimi A.Ş. | 101.332 | 59.547 |
| Garanti Ödeme Sistemleri A.Ş. | 126.443 | 109.010 |
| Doğuş Holding A.Ş. | 258.345 | 200.372 |
| Doğuş Oto Pazarlama ve Tic A.Ş. | (9.815) | 132.469 |
| Doğuş Otomotiv Servis A.Ş. | (6.022) | 117.876 |
| Eureko Sigorta A.Ş. | 69.073 | 51.590 |
| Garanti Yatırım Menkul Kıymetler A.Ş. | 116.413 | 77.966 |
| Garanti Finansal Kiralama A.Ş. | 68.868 | 54.342 |
| Others | 292.183 | 232.901 |
| Written premium | 5.252.613 | 4.509.604 |
| T. Garanti Bankası A.Ş. | 833.146 | 506.932 |
| Doğuş Holding A.Ş. | 22.674 | 53.248 |
| Doğuş Otomotiv Servisi A.Ş. | - | 337.013 |
| Garanti Yatırım Menkul Kıymetler A.Ş. | - | 54.130 |
| Claim paid | 855.820 | 951.323 |
| T. Garanti Bankası A.Ş.– interest income on bank deposits | 59.326.936 | 59.351.265 |
| Investment income | 59.326.936 | 59.351.265 |
| T. Garanti Bankası A.Ş. | 32.738 | 24.364 |
| Garanti Portföy Yönetim A.Ş. | 16.178 | 127.058 |
| Investment expense | 48.916 | 151.422 |
| T. Garanti Bankası A.Ş.– paid commissions (*) | 112.118.249 | 96.769.215 |
| T. Garanti Bankası A.Ş.– rents, taxes and other expenses | 11.294.955 | 9.384.630 |
| Garanti Portföy Yönetimi A.Ş. | 15.054.091 | 5.712.079 |
| Garanti Bilişim Tekn. ve Tic. A.Ş. – information technology expenses (**) | 14.696.572 | 11.351.292 |
| Antur Turizm A.Ş. – tourism expenses | 2.530.088 | 2.941.303 |
| Garanti Filo Yönetim Hizmetleri A.Ş.– car rents | 1.586.090 | 1.414.474 |
| Eureko Sigorta A.Ş. – health and motor insurance premiums | 1.934.359 | 1.696.775 |
| Garanti Hizmet Yönetimi A.Ş. - fund management expenses | 1.280.101 | 1.177.910 |
| Doğuş Enerji Üretim ve Tic. A.Ş. - electricity expenses | 238.543 | - |
| Doğuş Yayın Grubu A.Ş. – advertising expenses | 100.426 | 54.764 |
| Doğuş-GE Gayrimenkul Yatırım Ortaklığı A.Ş. - rent expenses | 39.948 | 37.415 |
| Ayhan Şahenk Vakfı – bağış, sponsorluk giderleri | 30.045 | 24.800 |
| Yön İnsan Kay. Des. Hiz. Tic. Ltd. Şti. - office support services expenses | 15.510 | 14.194 |
| Doğuş Holding A.Ş. - other expenses | - | 45.438 |
| Operating expenses | 160.918.977 | 130.624.289 |

(*) Amounts are demonstrated as gross amounts without deferred commission expenses.

(**) As of 31 December 2015 information technology expenses consist of software costs are presented with amortization amounting to TL 5.379.061 (31 December 2014: TL 4.492.216).

GARANTİ EMEKLİLİK VE HAYAT ANONİM ŞİRKETİ
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46 Subsequent events

None.

47 Others

Description and amounts of the items which are higher than 5% of the total assets in the balance sheet or higher than 20% of the total amount of the group including the items phrased with “other” in the accompanying financial statements

They are presented in the related notes above.

Payables to employees and receivables from employees presented under accounts, “other receivables” and “other short or long term payables”, and which have balance more than 1% of the total assets

| | 31 December 2015 | 31 December 2014 |
|--|-------------------------|-------------------------|
| Telecommunication services received | 165.314 | 447.370 |
| Tax office payables | 217.841 | 279.167 |
| Advertising expenses | 280.941 | 267.835 |
| Takasbank –customer care commission payables | 286.122 | 244.451 |
| Policy and contract consignment payables | 123.910 | 166.908 |
| Searching for markets company payables | 66.679 | - |
| Consultancy services received | - | 41.266 |
| Personnel life insurance payables | 2.684 | 2.459 |
| Personnel service and food payables | 3.257 | 212 |
| Other payables | 1.376.026 | 854.268 |
| Total payables | 2.522.774 | 2.303.936 |

Subrogation recorded in the off-balance sheet accounts

None.

Real rights on immovable and their values

None.

Explanatory note for the amounts and nature of previous years’ income and losses

None.

As at and for the year ended 31 December 2015 and 2014, details of discount and provision expenses are as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|---|--|--|
| Provision for unused vacation pay liability (Note 23) | 781 | (415.687) |
| Provision (expense) / release for receivables from main operations (Note 4.2) | (37.521) | 99.998 |
| Provision for lawsuits (Note 23) | (219.588) | 145.900 |
| Provision for employment termination benefits (Note 23) | (1.882.775) | (1.492.723) |
| Provision for entrance fee receivables (Note 4.2) | (1.243.997) | (560.060) |
| Total provision expenses | (3.383.100) | (2.222.572) |

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47 Others (continued)

Other expenses are as follows:

| | 1 January- 31 December 2015 | 1 January- 31 December 2014 |
|---|--------------------------------|--------------------------------|
| Non deductible expenses related to life insurance policy holders | (220.451) | (289.369) |
| Non deductible expenses related to pension fund receivable early severance | (1.137.273) | (319.611) |
| Special communication taxes | (82.846) | (89.179) |
| Donations and grants | (1.553) | (15.982) |
| Other | (25.057) | (269.328) |
| Total other expenses | (1.467.180) | (983.469) |